ASIAN PAY TELEVISION TRUST

SGX QUARTERLY REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2016



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REPORT SUMMARY

REPORT SUMMARY

KEY HIGHLIGHTS

- Revenue for the quarter of \$79.3 million¹
- EBITDA for the quarter of \$46.6 million
- Distribution of 1.625 cents per unit declared for the quarter ended 30 September 2016
- Reaffirmed distribution guidance of at least 1.625 cents per unit for the quarter ending 31 December 2016²

Asian Pay Television Trust ("APTT"3) reported total revenue of \$79.3 million and EBITDA of \$46.6 million for the quarter ended 30 September 2016. Total revenue was \$235.3 million and EBITDA was \$139.3 million for the nine months ended 30 September 2016. Total revenue for the quarter and nine months ended 30 September 2016 was 2.8% and 4.6% lower than the prior corresponding period ("pcp"), however in constant Taiwan dollars ("NT\$") terms revenue for the quarter and nine months ended 30 September 2016 was only 1.0% and 2.2% lower than the pcp. Foreign exchange contributed to 1.8% of the negative variance for the quarter ended 30 September 2016 compared to pcp and 2.4% of the negative variance for the nine months ended 30 September 2016 compared to pcp.

The key financial highlights are set out below:

| | Quarter ended 30 September 2016 \$'000 | Quarter ended 30 September 2015 \$'000 | Variance ⁴ | Nine months ended 30 September 2016 \$'000 | Nine months ended 30 September 2015 \$'000 | Variance ⁴ |
|--------------------------|--|--|-----------------------|--|--|-----------------------|
| Revenue | | | | | | |
| Basic cable TV | 63,174 | 64,731 | (2.4) | 187,134 | 196,274 | (4.7) |
| Premium digital cable TV | 3,737 | 3,797 | (1.6) | 11,034 | 11,285 | (2.2) |
| Broadband | 12,364 | 13,037 | (5.2) | 37,147 | 38,978 | (4.7) |
| Total revenue | 79,275 | 81,565 | (2.8) | 235,315 | 246,537 | (4.6) |
| Total operating expenses | (32,667) | (32,546) | (0.4) | (95,978) | (98,429) | 2.5 |
| EBITDA | 46,608 | 49,019 | (4.9) | 139,337 | 148,108 | (5.9) |
| EBITDA margin | 58.8% | 60.1% | | 59.2% | 60.1% | |

¹ All figures, unless otherwise stated, are presented in Singapore dollars ("\$").

OPERATIONAL PERFORMANCE

Operational highlights for TBC⁵ for the quarter ended 30 September 2016 are as follows:

- Basic cable TV: Revenue of \$63.2 million was down 2.4% on pcp. This comprised subscription revenue of \$51.5 million and non-subscription revenue of \$11.6 million. TBC's c.761,000 Basic cable TV subscribers paid an ARPU of NT\$529 per month in the third quarter to access over 100 cable TV channels. Subscription revenue was lower than pcp because of marginally lower Basic cable TV rates in three of TBC's five franchise areas. Non-subscription revenue generated from the leasing of television channels to third parties, sale of advertising airtime and fees for the installation of set-top boxes was lower than pcp due to lower channel leasing and advertising airtime sales.
- Premium digital cable TV⁶: Revenue of \$3.7 million was down 1.6% on pcp. This was generated predominantly from TBC's c.178,000 Premium digital cable TV subscribers paying an ARPU of NT\$156 per month in the third quarter for Premium digital cable TV packages, bundled DVR or DVR-only services. Premium digital cable TV subscribers increased by c.2,000 and ARPU was lower compared to the previous quarter ended 30 June 2016 (Subscribers: c.176,000; ARPU: NT\$159 per month). The lower ARPU was due to promotions and discounted bundled packages that were offered to generate new subscriptions and to retain existing subscribers.

² Subject to no material changes in planning assumptions including for asset performance and refinancing.

³ APTT refers to APTT and its subsidiaries taken as a whole.

⁴ A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

⁵ TBC refers to Taiwan Broadband Communications group.

⁶ Premium digital cable TV subscribers and ARPU have been updated to reflect the number of subscribers contributing incremental subscription revenue for additional video content and/or DTV-related services, such as DVR. This can result in more than one subscription, i.e. revenue generating unit ("RGU"), per home. The pcp figures for Premium digital cable TV subscribers and ARPU have been restated to conform to the new presentation.

- **Broadband:** Revenue of \$12.4 million was down 5.2% on pcp. This was generated predominantly from TBC's c.201,000 Broadband subscribers paying an ARPU of NT\$470 per month in the third quarter for high speed Broadband services. Broadband subscribers increased by c.4,000 and ARPU was lower compared to the previous quarter ended 30 June 2016 (Subscribers: c.197,000 and ARPU: NT\$484 per month). The lower ARPU was due to promotions and discounted bundled packages that were offered to generate new subscriptions and to retain existing subscribers.
- Greater Taichung expansion: TBC's core network has been expanded to cover the majority of the greater Taichung region and this has enabled the requisite regulatory licenses to operate in the new coverage areas to be secured. Consequently, TBC started marketing Broadband services in the new expansion area in the fourth quarter of 2014. However, full commercial operations have been delayed as a result of the delay in securing content rights to deliver cable TV services in the greater Taichung region. TBC is working actively with the content providers to secure the necessary content rights and the completion of the network expansion into greater Taichung will be influenced by this timing.
- Capital expenditure: Capital expenditure of \$20.0 million was 15.6% lower than pcp. Capital expenditure was lower because of lower capital expenditure being incurred on network expansion growth into greater Taichung and premium digital cable TV growth compared to pcp. This lower expenditure offset the higher maintenance and other capital expenditure being incurred during the quarter when compared to pcp.

BORROWING FACILITIES

As announced in July 2016, APTT has secured a new multicurrency term loan facility in an aggregate amount of \$125.0 million and a multicurrency revolving loan facility in an aggregate amount of \$125.0 million (the "New Facilities"). Separately, in October 2016, TBC completed the refinancing of its existing NT\$32.0 billion borrowing facilities (the "Previous Facilities") with new seven year facilities of NT\$28.0 billion (the "Revised Facilities").

The New and Revised Facilities will enable TBC to fund the necessary capital expenditure to digitise all of TBC's franchise areas, satisfy TBC's borrowing needs through to 2019 and remove the need for any significant principal amortisation of the Facilities for the next three years. The New Facilities diversify APTT's funding sources and the successful refinancing of the Previous Facilities demonstrate the strong support and confidence of the banks in APTT's business as overall borrowing margins and arrangement fees have decreased compared to the Previous Facilities. The New and Revised Facilities provide long term funding certainty, with attractive terms and pricing.

OUTLOOK

The focus in 2016 remains on driving growth in cash flows through up-selling and cross-selling of services across TBC's subscriber base and progressing the network and operational expansion in the greater Taichung region.

Whilst growth in subscriber numbers is anticipated across TBC's service offerings, total revenue for 2016 is anticipated to be influenced by a number of factors. These factors include the continued weakness in the Taiwanese economy, marginally lower Basic cable TV rates in three of TBC's five franchise areas and the non-recurrence of revenue generated in 2015 as a result of one-off items including higher advertising airtime sales generated in the lead-up to the Presidential and Legislative Yuan election. Consequently, TBC's overall EBITDA is expected to be marginally lower for full year 2016 compared to pcp.

DISTRIBUTIONS

The Board of directors of the Trustee-Manager (the "Board") has declared an ordinary distribution of 1.625 cents per unit for the quarter ended 30 September 2016. The books closure date will be on 16 December 2016 and the distribution will be paid on 23 December 2016. Ordinary distributions of 1.625 cents per unit were paid for the quarters ended 30 June 2016 and 31 March 2016.

APTT's distribution policy is to distribute 100 percent of distributable free cash flows to APTT unitholders. The Board is pleased to reaffirm distribution guidance for the quarter ending 31 December 2016. The distribution for the quarter ending 31 December 2016 will be at least 1.625 cents per unit, subject to no material changes in planning assumptions including for asset performance and refinancing.

PROPOSED SALE OF THE TRUSTEE-MANAGER

On 25 January 2016, Macquarie APTT Management Pte. Limited, as trustee manager of APTT (the "Trustee-Manager"), announced that it has been informed by its sole shareholder, Macquarie Group Holdings (Singapore) Pte. Limited ("Macquarie Singapore") that it has entered into a sale and purchase agreement with Dynami Vision Pte. Ltd (the "Purchaser") whereby Macquarie Singapore will divest its entire interest in the Trustee-Manager to the Purchaser (the "Proposed Transaction"). The completion of the Proposed Transaction is subject to approvals from relevant Taiwanese regulatory bodies. For more details refer to APTT's website or the SGX website.

The Trustee-Manager will make further announcements via SGXNet as and when it is made aware of material developments.

PERFORMANCE REVIEW OF ASIAN PAY TELEVISION TRUST

INTRODUCTION

ABOUT APTT

Asian Pay Television Trust ("APTT" or the "Trust") is a business trust constituted on 30 April 2013 under the laws of the Republic of Singapore and registered under Chapter 31A of the Business Trusts Act ("BTA"). APTT is managed by Macquarie APTT Management Pte. Limited (the "Trustee-Manager"), a wholly owned subsidiary of Macquarie Group Holdings (Singapore) Pte. Limited ("Macquarie Singapore") which is an indirect wholly owned subsidiary of Macquarie Corporate Holdings Pty Limited (formerly Macquarie Capital Group Limited) (the "Sponsor").

APTT was admitted to the main Board of the Singapore Exchange Securities Trading Limited ("SGX-ST") and was listed on the SGX-ST on 29 May 2013. APTT is the first listed business trust in Asia focused on pay-TV businesses. APTT has approximately 10,900 unitholders, including retail investors and some of the world's foremost institutional investors.

APTT's investment mandate is to acquire controlling interests and to own, operate and maintain mature, cash generative pay-TV and broadband businesses in Taiwan, Hong Kong, Japan and Singapore.

SOLE ASSET

As at 30 September 2016, APTT's portfolio comprised its sole investment, TBC. TBC is a leading provider of pay-TV and Broadband services in Taiwan. It owns the cable network in five franchise areas across Taiwan that pass over 1.1 million homes. Through this network TBC delivers Basic cable TV, Premium digital cable TV and high speed Broadband services to these homes.

DISTRIBUTION POLICY (REVISED TO QUARTERLY BASIS AS OF 12 AUGUST 2014)

Distributions will be declared and paid in Singapore dollars. Any proposed distributions by the Trust will be paid from its residual cash flows ("distributable free cash flows"). These cash flows are derived from dividends and principal and interest payments (net of applicable taxes and expenses) received by the Trust from the entities held within the Group. In addition, any other cash received by the Trust from the entities held within the Group also contribute towards distributable free cash flows.

The distributable free cash flows available to the Trust are after any cash required to: (i) pay the operating expenses of the Trust, including the Trustee-Manager's fees, (ii) repay principal amounts (including any premium or fee) under any debt or financing arrangement of the Trust, (iii) pay interest or any other financing expense on any debt or financing arrangement of the Trust, (iv) provide for the cash flow needs of the Trust or to ensure that the Trust has sufficient funds and/or financing resources to meet the short-term liquidity needs of the Trust and (v) provide for the cash needs of the Trust for capital expenditure purposes.

The Trust intends to distribute 100% of its distributable free cash flows.

Distributions will be made on a quarterly basis, with the amount calculated as at 31 March, 30 June, 30 September and 31 December each year for the three-month period ending on each of the said dates. The Trustee-Manager will pay the distributions no later than 90 days after the end of each distribution period.

DISTRIBUTIONS

The Board of directors of the Trustee-Manager (the "Board") has declared an ordinary distribution of 1.625 cents per unit for the quarter ended 30 September 2016.

| | Three months ended 30 September 2016 | Three months ended 30 September 2015 |
|-----------------------|--------------------------------------|--------------------------------------|
| Ordinary distribution | 1.625 cents per unit | 2.00 cents per unit |
| Announcement date | 9 November 2016 | 6 November 2015 |
| Ex-distribution date | 14 December 2016 | 9 December 2015 |
| Books closure date | 16 December 2016 | 11 December 2015 |
| Date payable | 23 December 2016 | 18 December 2015 |

The Board is pleased to reaffirm distribution guidance for the quarter ending 31 December 2016. The distribution for the quarter ending 31 December 2016 will be at least 1.625 cents per unit, subject to no material changes in planning assumptions including for asset performance and refinancing.

Historical distributions

The table below provides details of APTT's historical distributions:

| Distribution period | Cents per unit |
|--|----------------|
| Six months ended: | |
| 30 June 2013 ¹ | 4.80 |
| 31 December 2013 | 4.13 |
| 30 June 2014 | 4.12 |
| Three months ended: | |
| 30 September 2014 | 2.00 |
| 31 December 2014 | 2.13 |
| 31 March 2015 | 2.00 |
| 30 June 2015 | 2.00 |
| 30 September 2015 | 2.00 |
| 31 December 2015 | 2.25 |
| 31 March 2016 | 1.625 |
| 30 June 2016 | 1.625 |
| 30 September 2016 (to be paid on 23 December 2016) | 1.625 |

¹ The first distribution period was from the APTT listing date, 29 May 2013, to 30 June 2013 and included a non-recurring payment of 1.64 cents per unit as excess cash at TBC at the time of APTT's listing that was only available for distribution as part of the first APTT distribution payment.

TAXATION

Taxation of the Trust

The Trust is a business trust registered with the Monetary Authority of Singapore ("MAS") under the BTA. The Trust is liable to Singapore income tax on income accruing in or derived from Singapore (i.e. Singapore sourced income) and unless otherwise exempt, income derived from outside Singapore which is received or deemed to have been received in Singapore (i.e. foreign sourced income). Foreign sourced dividends received by the Trust would only be subject to Singapore income tax when received in Singapore or deemed received in Singapore, subject to certain exemptions. Subject to meeting certain stipulated conditions and reporting obligations, the Trust has obtained an exemption under Section 13(12) of the Income Tax Act, Chapter 134 of Singapore ("Income Tax Act") on dividend income received by the Trust from the Bermuda holding companies after its listing on the SGX-ST. Specifically, the Trust will be exempt from tax on dividends from the Bermuda holding companies that originate from dividends and interest paid out of underlying profits from substantive cable broadband business activities carried out in Taiwan.

Taxation of the unitholders

Pursuant to Section 13(1)(zg) of the Income Tax Act, distributions by the Trust are tax-exempt and are therefore not subject to Singapore income tax in the hands of unitholders. The distributions are also not subject to Singapore withholding tax. The tax exemption is given to all unitholders, regardless of their nationality, corporate identity or tax residence status. Unitholders are not entitled to tax credits for any taxes paid by the Trustee-Manager.

The Trust does not give tax advice and recommends that all unitholders obtain their own tax advice in relation to the distribution payment.

SELECTED FINANCIAL INFORMATION AND OPERATING DATA

The selected financial information and operating data presented on pages 10 and 11 supports the distributions to unitholders and therefore are key financial and operating metrics that the Trustee-Manager focuses on to review the amount of distributions that will be paid to unitholders. Some of the selected financial information includes non-IFRS measures.

Non-IFRS measures

EBITDA and EBITDA margin are supplemental financial measures of the Trust's performance and liquidity and are not required by, or presented in accordance with International Financial Reporting Standards ("IFRS") or any other generally accepted accounting principles. Furthermore, EBITDA and EBITDA margin are not measures of financial performance or liquidity under IFRS or any other generally accepted accounting principles and should not be considered as alternatives to net income, operating income or any other performance measures derived in accordance with IFRS or any other generally accepted accounting principles. EBITDA and EBITDA margin may not reflect all of the financial and operating results and requirements of the Trust. In particular, EBITDA and EBITDA margin do not reflect the Trust's needs for capital expenditures, debt servicing or additional capital that may be required to replace assets that are fully depreciated or amortised. Other companies may calculate EBITDA and EBITDA margin differently, limiting their usefulness as comparative measures.

The Trustee-Manager believes that these supplemental financial measures facilitate operating performance comparisons for the Trust from period to period by eliminating potential differences caused by variations in capital structures (affecting interest expense), tax positions (such as the impact on periods of changes in effective tax rates or net operating losses) and the age and book depreciation of tangible assets (affecting relative depreciation expense). In particular, EBITDA eliminates the non-cash depreciation expense that arises from the capital-intensive nature of the Trust's businesses and intangible assets recognised in business combinations. The Trustee-Manager presents these supplemental financial measures because it believes these measures are frequently used by securities analysts and investors in evaluating similar issuers.

SELECTED FINANCIAL INFORMATION

| | Note ¹ | Group ² Quarter ended 30 September 2016 \$'000 | Group Quarter ended 30 September 2015 \$'000 | Variance ³ | Group Nine months ended 30 September 2016 \$'000 | Group Nine months ended 30 September 2015 \$'000 | Variance ³ |
|---|-------------------|--|---|-----------------------|---|---|-----------------------|
| Revenue | | , , , , , , , , , , , , , , , , , , , | , , , , | | 7 3 3 3 | , , , , , , , , , , , , , , , , , , , | |
| Basic cable TV | A(i) | 63,174 | 64,731 | (2.4) | 187,134 | 196,274 | (4.7) |
| Premium digital cable TV | A(ii) | 3,737 | 3,797 | (1.6) | 11,034 | 11,285 | (2.2) |
| Broadband | A(iii) | 12,364 | 13,037 | (5.2) | 37,147 | 38,978 | (4.7) |
| Total revenue | | 79,275 | 81,565 | (2.8) | 235,315 | 246,537 | (4.6) |
| Operating expenses ⁴ | | | | | | | |
| Broadcast and production costs | B(i) | (15,331) | (15,687) | 2.3 | (45,555) | (46,772) | 2.6 |
| Staff costs | B(ii) | (7,696) | (7,429) | (3.6) | (22,400) | (22,199) | (0.9) |
| Trustee-Manager fees | B(iv) | (1,820) | (1,825) | 0.3 | (5,421) | (5,416) | (0.1) |
| Other operating expenses | B(viii) | (7,820) | (7,605) | (2.8) | (22,602) | (24,042) | 6.0 |
| Total operating expenses | | (32,667) | (32,546) | (0.4) | (95,978) | (98,429) | 2.5 |
| EBITDA | | 46,608 | 49,019 | (4.9) | 139,337 | 148,108 | (5.9) |
| EBITDA margin | | 58.8% | 60.1% | | 59.2% | 60.1% | |
| Capital expenditure | | | | | | | |
| Maintenance ⁵ | | 6,209 | 5,615 | (10.6) | 15,143 | 13,698 | (10.5) |
| Network expansion growth | | 160 | 1,963 | 91.8 | 578 | 9,484 | 93.9 |
| Premium digital cable TV growth | | 10,583 | 13,415 | 21.1 | 31,437 | 32,370 | 2.9 |
| Other capital expenditure ⁵ | | 3,090 | 2,760 | (12.0) | 9,374 | 8,779 | (6.8) |
| Total capital expenditure | | 20,042 | 23,753 | 15.6 | 56,532 | 64,331 | 12.1 |
| Total maintenance capital expenditure as % of revenue | | 7.8 | 6.9 | | 6.4 | 5.6 | |
| Total capital expenditure as % of | revenue | 25.3 | 29.1 | | 24.0 | 26.1 | |
| Income taxes paid, net of refunds ⁶ | | 1,904 | 9,216 | 79.3 | 9,382 | 24,400 | 61.5 |
| Interest and other finance costs paid | Ч | 14,375 | 3,246 | (>100) | 40,247 | 27,725 | (45.2) |

¹ Notes can be found on pages 26 to 30.

² Group refers to APTT and its subsidiaries taken as a whole.

 $^{^{3}\,}$ A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

⁴ Operating expenses presented here exclude depreciation and amortisation expense, net foreign exchange gain/(loss), mark to market movements on foreign exchange contracts at Trust level and one-time debt advisory fee paid to Macquarie Capital (Hong Kong) Limited for services provided in relation to refinancing the debt facilities appearing in the consolidated statements of profit or loss on page 16, in order to arrive at EBITDA and EBITDA margin presented here.

⁵ Other capital expenditure has been updated to include items such as cable line extensions for new buildings and communities and shared signal pipe construction which were previously classified under maintenance capital expenditure. The pcp figures for maintenance and other capital expenditure have been restated to conform to the new presentation.

⁶ Income taxes paid, net of refunds, for the nine months ended 30 September 2016 presented here exclude amounts paid in relation to settlement of outstanding tax disputes of \$0.01 million (30 September 2015: \$1.2 million).

SELECTED OPERATING DATA

| | Group | Group | Group | Group | Group | Group |
|---------------------------------------|--------------|---------------|---------------|----------------|---------------|----------------|
| G | uarter ended | Quarter ended | Quarter ended | Quarter ended | Quarter ended | Quarter ended |
| 3 | 80 September | 30 June | 31 March | 31 December | 30 September | 30 June |
| | 2016 | 2016 | 2016 | 2015 | 2015 | 2015 |
| ARPU ¹ (NT\$ per month) | | | | | | |
| Basic cable TV | 529 | 530 | 528 | 537 | 535 | 537 |
| Premium digital cable TV ² | 156 | 159 | 162 | 164 | 168 | 173 |
| Broadband | 470 | 484 | 493 | 502 | 512 | 522 |
| AMCR ³ (%) | | | | | | |
| Basic cable TV | (0.8) | (0.8) | (0.7) | (0.7) | (0.8) | (0.8) |
| Premium digital cable TV | (4.6) | (2.9) | (1.7) | (1.7) | (1.8) | (1.8) |
| Broadband | (1.5) | (1.4) | (1.3) | (1.4) | (1.5) | (1.5) |
| | Group as at | Group as at | Group as a | at Group as at | Group as a | at Group as at |

| | Group as at 30 September 2016 | Group as at 30 June 2016 | Group as at 31 March 2016 | Group as at 31 December 2015 | Group as at 30 September 2015 | Group as at 30 June 2015 |
|---------------------------------------|-------------------------------------|--------------------------------|---------------------------------|------------------------------------|-------------------------------------|--------------------------------|
| Subscribers ('000) | | | | | | |
| Basic cable TV | 761 | 760 | 759 | 758 | 757 | 756 |
| Premium digital cable TV ² | 178 | 176 | 172 | 169 | 166 | 163 |
| Broadband | 201 | 197 | 195 | 193 | 191 | 187 |

¹ Average Revenue Per User ("ARPU") is calculated by dividing the subscription revenue for Basic cable TV, Premium digital cable TV or Broadband, as applicable, by the average number of RGUs or Subscribers for that service during the period.

² Premium digital cable TV subscribers and ARPU have been updated to reflect the number of subscribers contributing incremental subscription revenue for additional video content and/or DTV-related services, such as DVR. This can result in more than one subscription, i.e. RGU, per home. The pcp figures for Premium digital cable TV subscribers and ARPU have been restated to conform to the new presentation.

³ Average Monthly Churn Rate ("AMCR") is calculated by dividing the total number of churned subscribers for a particular service during a period by the number of subscribers for that service as at the beginning of that period and further dividing the result by the number of months in that period. The total number of churned subscribers for a particular service for a period is calculated by adding together all deactivated subscriptions, including deactivations caused by failure to make payments for that service from the billing system for the period.

REVIEW OF SELECTED FINANCIAL INFORMATION AND OPERATING DATA

(i) Total revenue

Total revenue for the quarter ended 30 September 2016 was \$79.3 million (30 September 2015: \$81.6 million). Total revenue for the nine months ended 30 September 2016 was \$235.3 million (30 September 2015: \$246.5 million). Total revenue for the quarter and nine months ended 30 September 2016 was 2.8% and 4.6% lower than the pcp, however in constant NT\$ dollar terms revenue for the quarter and nine months ended 30 September 2016 was only 1.0% and 2.2% lower than the pcp. Foreign exchange contributed to 1.8% of the negative variance for the quarter ended 30 September 2016 compared to pcp and 2.4% of the negative variance for the nine months ended 30 September 2016 compared to pcp. Overall, total revenue for 2016 is anticipated to be influenced by a number of factors. These factors include the continued weakness in the Taiwanese economy, marginally lower Basic cable TV rates in three of TBC's five franchise areas and the non-recurrence of revenue generated in 2015 as a result of one-off items including higher advertising airtime sales generated in the lead-up to the Presidential and Legislative Yuan election.

(ii) Total operating expenses

Total operating expenses of \$32.7 million for the quarter ended 30 September 2016 were 0.4% higher than pcp (30 September 2015: \$32.5 million). Total operating expenses of \$96.0 million for the nine months ended 30 September 2016 were 2.5% lower than pcp (30 September 2015: \$98.4 million). The decrease in total operating expenses for the nine months ended 30 September 2016 was mainly due to lower broadcast and production costs, other operating expenses and foreign exchange, partially offset by higher staff costs.

(iii) EBITDA and EBITDA Margin

EBITDA of \$46.6 million for the quarter ended 30 September 2016 was 4.9% lower than pcp (30 September 2015: \$49.0 million). EBITDA margin for the quarter ended 30 September 2016 of 58.8% was lower than pcp (30 September 2015: 60.1%).

EBITDA of \$139.3 million for the nine months ended 30 September 2016 was 5.9% lower than pcp (30 September 2015: \$148.1 million) and EBITDA margin for the nine months ended 30 September 2016 of 59.2% was lower than pcp (30 September 2015: 60.1%).

(iv) Total capital expenditure

Total capital expenditure of \$20.0 million for the quarter ended 30 September 2016 was 15.6% lower than pcp (30 September 2015: \$23.8 million) and \$56.5 million for the nine months ended 30 September 2016 was 12.1% lower than pcp (30 September 2015: \$64.3 million). As a result, total capital expenditure as a percentage of revenue was 25.3% for the quarter ended 30 September 2016 (30 September 2015: 29.1%) and 24.0% for the nine months ended 30 September 2016 (30 September 2015: 26.1%). Total capital expenditure was lower because of lower capital expenditure being incurred on network expansion growth into greater Taichung and premium digital cable TV growth compared to pcp. This lower expenditure offset the higher maintenance and other capital expenditure being incurred when compared to pcp. Total capital expenditure comprised the following:

- Maintenance capital expenditure to support TBC's existing infrastructure and business was predominantly funded from the operating cash flows of TBC. Such capital expenditure included items such as network maintenance and network reliability improvements.
- Network expansion capital expenditure to expand TBC's network into the greater Taichung region including the cost of
 extending the core network and building in selected neighbourhoods. Such capital expenditure was predominantly
 funded from debt facilities.
- Premium digital cable TV capital expenditure to acquire digital set-top boxes to support TBC's digitisation program, installation related expenditure and digital head-end upgrades. Such capital expenditure was predominantly funded from debt facilities.
- Other capital expenditure included items such as high-speed broadband modems and cable line extensions for new buildings. Such capital expenditure was predominantly funded from debt facilities.

Capital expenditure relating to the network expansion and Premium digital cable TV is set out below:

| \$'million | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Forecast | 2017 Forecast |
|--------------------------|------------------|----------------|----------------|------------------|------------------|
| Network expansion | <10 | 33 | 10 | <1 ¹ | 20 - 25¹ |
| Premium digital cable TV | <15 ² | 19 | 53 | 50 - 55 | 50 - 55 |

¹ Eventual timing of capital expenditure will be influenced by when content rights for the greater Taichung region can be secured.

² Actual full year 2013 included to facilitate a like-for-like comparison. APTT's ownership of TBC commenced from 29 May 2013.

ASIAN PAY TELEVISION TRUST

FINANCIAL STATEMENTS FOR THE **QUARTER AND NINE MONTHS ENDED 30 SEPTEMBER 2016**

STATEMENTS OF FINANCIAL POSITION

Financial statements of the Trust include the results and balances of the parent only, i.e. APTT. Financial statements of the Group include balances from all entities that are controlled by APTT. The material additional balances are in respect of TBC.

| ГВС. | | | | | |
|--|-------------------|----------------------|---------------------|----------------------|------------------|
| | Note ¹ | Group as at | Group as at | Trust as at | Trust as at |
| | | 30 September 2016 | 31 December 2015 | 30 September 2016 | 31 December 2015 |
| | | \$'000 | \$'000 | \$'000 | \$'000 |
| Assets | | | | | |
| Current assets | | | | | |
| Cash and cash equivalents | C(i) | 47,920 | 60,926 | 3,095 | 7,458 |
| Trade and other receivables | C(ii) | 13,878 | 17,650 | - | 32 |
| Derivative financial instruments | C(vii) | - | 150 | - | 150 |
| Other assets | C(viii) | 3,353 | 1,079 | 393 | 266 |
| | | 65,151 | 79,805 | 3,488 | 7,906 |
| Non-current assets | | | | | |
| Investment in subsidiaries | C(iii) | - | - | 1,342,351 | 1,342,351 |
| Property, plant and equipment | C(iv) | 268,466 | 242,751 | - | - |
| Intangible assets | C(v) | 2,305,866 | 2,283,440 | - | - |
| Income tax refund receivable | C(vi) | 149 | 938 | - | - |
| Derivative financial instruments | C(vii) | - | 4 | - | 4 |
| Other assets | C(viii) | 840 | 862 | - | - |
| | | 2,575,321 | 2,527,995 | 1,342,351 | 1,342,355 |
| Total assets | | 2,640,472 | 2,607,800 | 1,345,839 | 1,350,261 |
| Liabilities | | | | | |
| Current liabilities | | | | | |
| Borrowings from financial institutions | D(i) | 14,605 | 8,617 | _ | - |
| Retirement benefit obligations | D(iv) | 1,369 | 1,328 | _ | - |
| Derivative financial instruments | D(ii) | 892 | 1,308 | 892 | 1,308 |
| Trade and other payables | D(iii) | 18,908 | 20,486 | 7,650 | 9,997 |
| Income tax payable | D(v) | 11,189 | 9,672 | - | 4 |
| Other liabilities | D(vii) | 53,291 | 62,800 | 182 | 156 |
| | 5(1.1) | 100,254 | 104,211 | 8,724 | 11,465 |
| Non-current liabilities | | 100,204 | 104,211 | 0,124 | 11,400 |
| Borrowings from financial institutions | D(i) | 1,231,672 | 1,183,231 | - | - |
| Retirement benefit obligations | D(iv) | 15,136 | 15,640 | _ | _ |
| Derivative financial instruments | D(ii) | 6,808 | 9,346 | <u>-</u> | 294 |
| Deferred tax liabilities | D(vi) | 60,218 | 52,501 | _ | |
| Other liabilities | D(vii) | 15,319 | 11,754 | _ | - |
| | 2() | 1,329,153 | 1,272,472 | | 294 |
| Total liabilities | | 1,429,407 | 1,376,683 | 8,724 | 11,759 |
| Net assets | | 1,211,065 | 1,231,117 | 1,337,115 | 1,338,502 |
| | | 1,211,000 | 1,201,111 | 1,007,110 | 1,000,002 |
| Equity | | | | | |
| Unitholders' funds | | 1,342,851 | 1,342,851 | 1,342,851 | 1,342,851 |
| Reserves | D(viii) | 47,742 | 28,386 | - | - |
| Accumulated deficit | | (181,832) | (142,439) | (5,736) | (4,349) |
| Equity attributable to unitholders of AP | | 1,208,761 | 1,228,798 | 1,337,115 | 1,338,502 |
| Non-controlling interests | D(ix) | 2,304 | 2,319 | - | - |
| Total equity | | 1,211,065 | 1,231,117 | 1,337,115 | 1,338,502 |

 $^{^{\}rm 1}$ Notes to the statements of financial position can be found on pages 31 to 39.

CONSOLIDATED STATEMENTS OF PROFIT OR LOSS

| 8.4 |
|---------|
| |
| |
| 100 |
| (>100) |
| (>100) |
| (0.1) |
| |
| (14.9) |
| |
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| 2.6 |
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| (14.9) |
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| |
| 100 |
| 100 |
| 6.0 |
| 6.0 |
| 8.4 |
| |
| |
| 0.4 |
| 85.0 |
| 85.0 |
| (8.1) |
| , , |
| 41.3 |
| (26.5) |
| (20.5) |
| 49.3 |
| |
| |
| |
| |
| 49.6 |
| |
| 11.4 |
| |
| 49 3 |
| 49.3 |
| 49.3 |
| |

 $^{^{\}rm 1}\,$ Notes to the consolidated statements of profit or loss can be found on pages 26 to 30.

 $^{^{2}\,}$ A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

³ Increase in depreciation and amortisation expense was mainly due to higher depreciation expense on network equipment partially offset by lower amortisation expense on programming rights. Depreciation and amortisation expense also included impairment losses of \$2.6 million representing damage to property, plant and equipment due to fire, partially offset by insurance claims of \$1.3 million receivable against this damage.

⁴ Variance in mark to market (loss)/gain was due to exchange rate movements on foreign exchange contracts at the Trust level.

⁵ Represents a one-time debt advisory fee paid to Macquarie Capital (Hong Kong) Limited for services provided in relation to the refinancing of TBC's debt facilities in the first quarter of 2015.

⁶ Higher amortisation of deferred arrangement fees in 2015 was due to the write-off of unamortised arrangement fees of \$21.6 million on the previous debt facilities.

CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

| | Group Quarter ended 30 September 2016 \$'000 | Quarter ended | Variance ¹ | Group Nine months ended 30 September 2016 \$'000 | Nine months ended | Variance ¹ |
|--|---|---------------|-----------------------|---|-------------------|-----------------------|
| Profit after income tax | 10,660 | 14,535 | (26.7) | 43,562 | 29,170 | 49.3 |
| Other comprehensive income/(loss) | | | | | | |
| Items that may subsequently be reclassified to profit or loss: | | | | | | |
| Exchange differences on translation of foreign operations | 49,897 | (9,315) | >100 | 13,767 | 40,940 | (66.4) |
| Unrealised movement on change in fair value of cash flow hedging financial instruments | 1,957 | (3,563) | >100 | 2,293 | (6,110) | >100 |
| Deferred tax relating to items that may subsequently be reclassified to profit or loss | (333) | - | (>100) | (390) | - | (>100) |
| Other comprehensive income/(loss), net of tax | 51,521 | (12,878) | >100 | 15,670 | 34,830 | (55.0) |
| Total comprehensive income | 62,181 | 1,657 | >100 | 59,232 | 64,000 | (7.5) |
| Total comprehensive income attributable to: | | | | | | |
| Unitholders of APTT | 62,108 | 1,582 | >100 | 58,987 | 63,780 | (7.5) |
| Non-controlling interests | 73 | 75 | (2.7) | 245 | 220 | 11.4 |
| Total comprehensive income | 62,181 | 1,657 | >100 | 59,232 | 64,000 | (7.5) |

¹ A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

STATEMENTS OF CHANGES IN EQUITY

| Group | Unitholders' funds | Reserves | Accumulated deficit | Total attributable to unitholders of APTT | Non-controlling interests | Total equity |
|--|-----------------------|----------|---------------------|--|---------------------------|--------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance as at 1 January 2016 | 1,342,851 | 28,386 | (142,439) | 1,228,798 | 2,319 | 1,231,117 |
| Total comprehensive income | | | | | | |
| Profit after income tax | - | - | 43,317 | 43,317 | 245 | 43,562 |
| Other comprehensive income, net of tax | - | 15,670 | - | 15,670 | - | 15,670 |
| Total | - | 15,670 | 43,317 | 58,987 | 245 | 59,232 |
| Transactions with unitholders, recognised directly in equity | | | | | | |
| Settlement of transactions with non-controlling interests | - | - | - | - | (103) | (103) |
| Transfer to capital reserves | - | 3,686 | (3,686) | - | - | - |
| Distributions paid | - | - | (79,024) | (79,024) | (157) | (79,181) |
| Total | - | 3,686 | (82,710) | (79,024) | (260) | (79,284) |
| Balance as at 30 September 2016 | 1,342,851 | 47,742 | (181,832) | 1,208,761 | 2,304 | 1,211,065 |
| | | | | | | |
| Group | Unitholders' funds | Reserves | Accumulated deficit | Total attributable to unitholders of APTT | | Total equity |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance as at 1 July 2016 | 1,342,851 | (3,779) | (169,071) | 1,170,001 | 2,269 | 1,172,270 |
| Total comprehensive income | | | | | | |
| Profit after income tax | - | - | 10,587 | 10,587 | 73 | 10,660 |
| Other comprehensive income, net of tax | - | 51,521 | - | 51,521 | - | 51,521 |
| Total | - | 51,521 | 10,587 | 62,108 | 73 | 62,181 |
| Transactions with unitholders, recognised directly in equity | | | | | | |
| Settlement of transactions with non-controlling interests | - | - | - | - | (38) | (38) |
| Transfer to capital reserves | - | - | - | - | - | - |
| Distributions paid | - | - | (23,348) | (23,348) | - | (23,348) |
| | - | * | (22.240) | (22.240) | (20) | (22.206) |
| Total | - | - | (23,348) | (23,348) | (38) | (23,386) |

| Group | Unitholders' funds | Reserves | Accumulated deficit | Total attributable to unitholders of APTT | Non-controlling interests | Total equity |
|--|-----------------------|----------|---------------------|--|---------------------------|--------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance as at 1 January 2015 | 1,342,851 | (8,428) | (60,930) | 1,273,493 | 2,334 | 1,275,827 |
| Total comprehensive income | | | | | | |
| Profit after income tax | - | - | 28,950 | 28,950 | 220 | 29,170 |
| Other comprehensive income, net of tax | <u>-</u> | 34,830 | - | 34,830 | - | 34,830 |
| Total | - | 34,830 | 28,950 | 63,780 | 220 | 64,000 |
| Transactions with unitholders, recognised directly in equity | | | | | | |
| Settlement of transactions with non-controlling interests | - | - | - | - | (59) | (59) |
| Transfer to capital reserves | - | 9,853 | (9,853) | - | - | - |
| Distributions paid | - | - | (88,076) | (88,076) | (152) | (88,228) |
| Total | - | 9,853 | (97,929) | (88,076) | (211) | (88,287) |
| Balance as at 30 September 2015 | 1,342,851 | 36,255 | (129,909) | 1,249,197 | 2,343 | 1,251,540 |
| | | | | | | |
| Group | Unitholders' funds | Reserves | Accumulated deficit | Total attributable to unitholders of APTT | | Total equity |
| | \$'000 | \$'000 | \$'000 | \$'000 | | \$'000 |
| Balance as at 1 July 2015 | 1,342,851 | 49,133 | (115,633) | 1,276,351 | 2,259 | 1,278,610 |
| Total comprehensive income | | | | | | |
| Profit after income tax | - | - | 14,460 | 14,460 | 75 | 14,535 |
| Other comprehensive loss, net of tax | - | (12,878) | - | (12,878) | - | (12,878) |
| Total | | (12,878) | 14,460 | 1,582 | 75 | 1,657 |
| Transactions with unitholders, recognised directly in equity | | | <u> </u> | · · · | | <u> </u> |
| Settlement of transactions with non-controlling interests | - | - | - | - | 9 | 9 |
| Transfer to capital reserves | - | - | - | = | - | - |
| Distributions paid | - | - | (28,736) | (28,736) | - | (28,736) |
| Total | - | - | (28,736) | (28,736) | 9 | (28,727) |
| Balance as at 30 September 2015 | 1,342,851 | 36,255 | (129,909) | 1,249,197 | 2,343 | 1,251,540 |

| Trust | Unitholders' funds | Accumulated deficit | Total equity |
|---|-----------------------|---|---|
| | \$'000 | \$'000 | \$'000 |
| Balance as at 1 January 2016 | 1,342,851 | (4,349) | 1,338,502 |
| Total comprehensive income | | | |
| Profit after income tax | - | 77,637 | 77,637 |
| Total | - | 77,637 | 77,637 |
| Transactions with unitholders, recognised directly in equity | | | |
| Distributions paid | - | (79,024) | (79,024) |
| Total | - | (79,024) | (79,024) |
| Balance as at 30 September 2016 | 1,342,851 | (5,736) | 1,337,115 |
| | | | |
| Trust | Unitholders' funds | Accumulated surplus /(deficit) | Total equity |
| Trust | | | Total equity |
| Trust Balance as at 1 July 2016 | funds | surplus /(deficit) | |
| | funds \$'000 | surplus /(deficit) \$'000 | \$'000 |
| Balance as at 1 July 2016 | funds \$'000 | surplus /(deficit) \$'000 | \$'000 |
| Balance as at 1 July 2016 Total comprehensive income | funds \$'000 | surplus /(deficit) \$'000 56 | \$'000 1,342,907 |
| Balance as at 1 July 2016 Total comprehensive income Profit after income tax | funds \$'000 | \$'000 56 17,556 | \$'000 1,342,907 |
| Balance as at 1 July 2016 Total comprehensive income Profit after income tax Total | funds \$'000 | \$'000 56 17,556 | \$'000 1,342,907 |
| Balance as at 1 July 2016 Total comprehensive income Profit after income tax Total Transactions with unitholders, recognised directly in equity | funds \$'000 | \$\text{surplus /(deficit)} \\ \\$'000} \\ \tag{56} \\ \tag{17,556} \\ 17,5 | \$'000 1,342,907 17,556 17,556 |

| Trust | Unitholders' funds | Accumulated deficit | Total equity |
|--|--------------------|---------------------|--------------|
| | \$'000 | \$'000 | \$'000 |
| Balance as at 1 January 2015 | 1,342,851 | (1,586) | 1,341,265 |
| Total comprehensive income | | | |
| Profit after income tax | - | 85,042 | 85,042 |
| Total | - | 85,042 | 85,042 |
| Transactions with unitholders, recognised directly in equity | | | |
| Distributions paid | - | (88,076) | (88,076) |
| Total | - | (88,076) | (88,076) |
| Balance as at 30 September 2015 | 1,342,851 | (4,620) | 1,338,231 |
| Trust | Unitholders' funds | Accumulated deficit | Total equity |
| | \$'000 | \$'000 | \$'000 |
| Balance as at 1 July 2015 | 1,342,851 | (8,131) | 1,334,720 |
| Total comprehensive income | | | |
| Profit after income tax | - | 32,247 | 32,247 |
| Total | - | 32,247 | 32,247 |
| Transactions with unitholders, recognised directly in equity | | | |
| Distributions paid | - | (28,736) | (28,736) |
| Total | | (28,736) | (28,736) |
| | - | (20,730) | (20,730) |

DETAIL OF CHANGES IN UNITHOLDERS' FUNDS

| Group and Trust | Quarter ended 30 September 2016 Number of units | Quarter ended 30 September 2016 | Nine months ended 30 September 2016 Number of units | Nine months ended 30 September 2016 |
|--|---|---------------------------------------|--|--|
| | '000 | \$'000 | '000 | \$'000 |
| At beginning and end of the quarter/period | 1,436,800 | 1,342,851 | 1,436,800 | 1,342,851 |
| Group and Trust | Quarter ended 30 September 2015 Number of units | Quarter ended 30 September 2015 | Nine months ended 30 September 2015 Number | Nine months ended 30 September 2015 |
| | '000 | \$'000 | of units '000 | \$'000 |
| At beginning and end of the quarter/period | 1,436,800 | 1,342,851 | 1,436,800 | 1,342,851 |

There were no changes to unitholders' funds during the quarter and nine months ended 30 September 2016 and 2015.

With reference to paragraphs 1(d)(ii) and 1(d)(iv) of Appendix 7.2 of the SGX-ST Listing Manual, the Trustee-Manager confirms that for the quarter and nine months ended 30 September 2016 and 2015, the Trust did not have any convertible securities or treasury units on issue.

CONSOLIDATED STATEMENTS OF CASH FLOWS

| | Group Quarter ended 30 September 2016 | Group Quarter ended 30 September 2015 | Group Nine months ended 30 September 2016 | Group Nine months ended 30 September 2015 |
|--|---|---|---|---|
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash flows from operating activities | \$ 000 | 3 000 | 3 000 | 3 000 |
| Profit after income tax | 10,660 | 14,535 | 43,562 | 29,170 |
| Adjustments for: | | , | | |
| Depreciation and amortisation expense | 12,403 | 11,331 | 36,519 | 31,778 |
| Net foreign exchange (gain)/loss | (4,320) | 3,928 | (6,418) | 2,772 |
| Mark to market loss/(gain) on derivative financial instruments | 3,040 | (2,136) | (556) | 1,931 |
| Amortisation of deferred arrangement fees | 1,387 | 1,193 | 3,725 | 24,850 |
| Interest and other finance costs | 14,170 | 12,560 | 40,048 | 37,056 |
| Income tax expense | 8,049 | 8,327 | 20,063 | 15,859 |
| Operating cash flows before movements in working capital | 45,389 | 49,738 | 136,943 | 143,416 |
| Trade and other receivables | (1,349) | 12,078 | 3,772 | (3,052) |
| Income tax refund receivable | 126 | 210 | 144 | 165 |
| Trade and other payables | (1,465) | (14,099) | (1,578) | (1,611) |
| Retirement benefit obligations | 687 | (344) | (463) | 208 |
| Other assets | 104 | (5,857) | (1,002) | (6,497) |
| Other liabilities | 801 | (3,705) | (2,855) | (1,922) |
| Cash generated from operations | 44,293 | 38,021 | 134,961 | 130,707 |
| Income taxes paid, net of refunds | (1,904) | (9,216) | (9,387) | (25,626) |
| Net cash inflows from operating activities | 42,389 | 28,805 | 125,574 | 105,081 |
| Cash flows from investing activities | | | | |
| Acquisition of property, plant and equipment | (19,728) | (16,005) | (60,876) | (56,297) |
| Proceeds from disposal of property, plant and equipment | - | - | 152 | - |
| Acquisition of intangible assets | (114) | (236) | (671) | (1,716) |
| Net cash used in investing activities | (19,842) | (16,241) | (61,395) | (58,013) |
| Cash flows from financing activities | | | | |
| Interest and other finance costs paid | (14,375) | (3,246) | (40,247) | (27,725) |
| Borrowings from financial institutions | 137,711 | 10,866 | 170,708 | 1,160,924 |
| Repayment of borrowings to financial institutions | (124,686) | - | (128,923) | (1,111,312) |
| Settlement of derivative financial instruments | (1,819) | (689) | 561 | (2,382) |
| Settlement of transactions with non-controlling interests | (38) | 9 | (103) | (59) |
| Distributions to non-controlling interests | - | | (157) | (152) |
| Distributions to unitholders | (23,348) | (28,736) | (79,024) | (88,076) |
| Net cash used in financing activities | (26,555) | (21,796) | (77,185) | (68,782) |
| Net decrease in cash and cash equivalents | (4,008) | (9,232) | (13,006) | (21,714) |
| Cash and cash equivalents at beginning of period/year | 51,928 | 62,008 | 60,926 | 74,490 |
| Cash and cash equivalents at end of the period | 47,920 | 52,776 | 47,920 | 52,776 |

RECONCILIATION OF NET PROFIT TO EBITDA

| | Group Quarter ended 30 September 2016 | Quarter ended 30 September | Variance ¹ | Group Nine months ended 30 September 2016 | Group Nine months ended 30 September 2015 | Variance ¹ |
|---|---|----------------------------------|-----------------------|---|---|-----------------------|
| | \$'000 | \$'000 | % | \$'000 | \$'000 | % |
| Profit after income tax | 10,660 | 14,535 | (26.7) | 43,562 | 29,170 | 49.3 |
| Add: Depreciation and amortisation expense | 12,403 | 11,331 | (9.5) | 36,519 | 31,778 | (14.9) |
| Add: Net foreign exchange (gain)/loss | (3,101) | 3,209 | >100 | (4,024) | 1,943 | (>100) |
| Add: Mark to market loss/(gain) on derivative financial instruments | 3,040 | (2,136) | (>100) | (556) | 1,931 | (>100) |
| Add: Debt advisory fee | - | - | - | - | 5,521 | 100 |
| Add: Amortisation of deferred arrangement fees | 1,387 | 1,193 | (16.3) | 3,725 | 24,850 | 85.0 |
| Add: Interest and other finance costs | 14,170 | 12,560 | (12.8) | 40,048 | 37,056 | (8.1) |
| Add: Income tax expense | 8,049 | 8,327 | 3.3 | 20,063 | 15,859 | (26.5) |
| EBITDA | 46,608 | 49,019 | (4.9) | 139,337 | 148,108 | (5.9) |
| EBITDA margin ² | 58.8% | 60.1% | | 59.2% | 60.1% | |

 $^{^{1}\,}$ A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

 $^{^{2}}$ EBITDA margin is a non-IFRS financial measure and is calculated by dividing EBITDA by total revenue.

ASIAN PAY TELEVISION TRUST

MANAGEMENT REVIEW FOR THE QUARTER AND NINE MONTHS ENDED 30 SEPTEMBER 2016

REVIEW OF CONSOLIDATED STATEMENTS OF PROFIT OR LOSS FOR THE QUARTER AND NINE MONTHS ENDED 30 SEPTEMBER 2016

As presented in the consolidated statements of profit or loss disclosed on page 16

A) REVIEW OF REVENUE

Total revenue for the quarter ended 30 September 2016 was \$79.3 million (30 September 2015: \$81.6 million). Total revenue for the nine months ended 30 September 2016 was \$235.3 million (30 September 2015: \$246.5 million). Total revenue for the quarter and nine months ended 30 September 2016 was 2.8% and 4.6% lower than the pcp, however in constant NT\$ dollar terms revenue for the quarter and nine months ended 30 September 2016 was only 1.0% and 2.2% lower than the pcp. Foreign exchange contributed to 1.8% of the negative variance for the quarter ended 30 September 2016 compared to pcp and 2.4% of the negative variance for the nine months ended 30 September 2016 compared to pcp.

Total revenue comprised: (i) Basic cable TV revenue, (ii) Premium digital cable TV revenue and (iii) Broadband revenue. An analysis of the revenue items is as follows:

(i) Basic cable TV

Basic cable TV revenue of \$63.2 million for the quarter ended 30 September 2016 was 2.4% lower than pcp (30 September 2015: \$64.7 million). This comprised subscription revenue of \$51.5 million (30 September 2015: \$52.8 million) and non-subscription revenue of \$11.6 million (30 September 2015: \$11.9 million). The decrease was mainly due to foreign exchange, lower subscription revenue because of marginally lower Basic cable TV rates in three of TBC's five franchise areas and lower revenue generated from channel leasing and airtime advertising sales.

Basic cable TV revenue of \$187.1 million for the nine months ended 30 September 2016 was 4.7% lower than pcp (30 September 2015: \$196.3 million). This comprised subscription revenue of \$153.0 million (30 September 2015: \$158.2 million) and non-subscription revenue of \$34.1 million (30 September 2015: \$38.1 million). The decrease was mainly due to foreign exchange, lower subscription revenue because of marginally lower Basic cable TV rates in three of TBC's five franchise areas and lower revenue generated from channel leasing and airtime advertising sales.

Subscription revenue was generated from TBC's c.761,000 Basic cable TV subscribers paying an ARPU of NT\$529 per month in the quarter to access over 100 cable TV channels.

Non-subscription revenue was approximately 18.4% of Basic cable TV revenue for the quarter ended 30 September 2016 (30 September 2015: 18.4%) and 18.2% of Basic cable TV revenue for the nine months ended 30 September 2016 (30 September 2015: 19.4%). This was generated from the leasing of television channels to third parties, sale of advertising airtime and fees for the installation of set-top boxes.

(ii) Premium digital cable TV

Premium digital cable TV revenue of \$3.7 million for the quarter ended 30 September 2016 was 1.6% lower than pcp (30 September 2015: \$3.8 million). This comprised subscription revenue of \$3.5 million (30 September 2015: \$3.6 million) and non-subscription revenue of \$0.2 million (30 September 2015: \$0.2 million).

Premium digital cable TV revenue of \$11.0 million for the nine months ended 30 September 2016 was 2.2% lower than pcp (30 September 2015: \$11.3 million). This comprised subscription revenue of \$10.5 million (30 September 2015: \$10.8 million) and non-subscription revenue of \$0.5 million (30 September 2015: \$0.5 million).

Premium digital cable TV subscribers and ARPU have been updated to reflect the number of subscribers contributing incremental subscription revenue for additional video content and/or DTV-related services, such as DVR. This can result in more than one subscription, i.e. RGU, per home. The pcp figures for Premium digital cable TV subscribers and ARPU have been restated to conform to the new presentation.

Subscription revenue was generated from TBC's c.178,000 Premium digital cable TV subscribers paying an ARPU of NT\$156 per month in the quarter for Premium digital cable TV packages, bundled DVR or DVR-only services. Premium digital cable TV subscribers increased by c.2,000 and ARPU was lower compared to the previous quarter ended 30 June 2016 (Subscribers: c.176,000; ARPU: NT\$159 per month). The lower ARPU was due to promotions and discounted bundled packages that were offered to generate new subscriptions and to retain existing subscribers.

Non-subscription revenue was predominantly generated from the sale of electronic programme guide data to other system operators.

Broadband (iii)

Broadband revenue of \$12.4 million for the guarter ended 30 September 2016 was 5.2% lower than pcp (30 September 2015: \$13.0 million). This comprised subscription revenue of \$11.8 million (30 September 2015: \$12.4 million) and nonsubscription revenue of \$1.0 million (30 September 2015: \$0.6 million).

Broadband revenue of \$37.1 million for the nine months ended 30 September 2016 was 4.7% lower than pcp (30 September 2015: \$39.0 million). This comprised subscription revenue of \$35.5 million (30 September 2015: \$37.2 million) and non-subscription revenue of \$1.7 million (30 September 2015: \$1.8 million).

Subscription revenue was generated from TBC's c.201,000 Broadband subscribers paying an ARPU of NT\$470 per month in the quarter for Broadband services. Broadband subscribers increased by c.4,000 and ARPU was lower compared to the previous quarter ended 30 June 2016 (Subscribers: c.197,000 and ARPU: NT\$484 per month). The lower ARPU was due to promotions and discounted bundled packages that were offered to generate new subscriptions and to retain existing subscribers.

Non-subscription revenue was generated from the provision of installation services.

B) REVIEW OF OPERATING EXPENSES

An analysis of the Group's expense items is as follows:

(i) Broadcast and production costs

Broadcast and production costs were \$15.3 million for the quarter ended 30 September 2016, down 2.3% on pcp (30 September 2015: \$15.7 million) and \$45.6 million for the nine months ended 30 September 2016, down 2.6% on pcp (30 September 2015: \$46.8 million). Broadcast and production costs comprised: (i) the cost of acquiring Basic cable TV and Premium digital cable TV content, (ii) the cost of acquiring bandwidth (which consists of the leasing of domestic and international bandwidth capacity from operators to support TBC's Broadband services) and (iii) costs for producing the Group's own programming.

(ii) Staff costs

Staff costs were \$7.7 million for the quarter ended 30 September 2016, up 3.6% on pcp (30 September 2015: \$7.4 million) and \$22.4 million for the nine months ended 30 September 2016, up 0.9% on pcp (30 September 2015: \$22.2 million). The higher staff costs during the quarter ended 30 September 2016 were due to salary adjustments, over-time pay and new staff hires to support the delivery of TBC's services partially offset by foreign exchange.

Staff costs comprised direct employee costs and general and administrative employee costs including salaries, bonuses, long term incentives and benefits.

The Group adopted a long-term incentive plan (the "LTIP") in 2013 for its senior management at TBC, under which TBC senior management are granted notional units of the Trust upon achieving prescribed performance targets. These notional units vest in tranches over a prescribed period of time initially commencing two years after the grant of the notional units. Upon vesting of such notional units under the LTIP, TBC's senior management will receive a cash payment equal to the number of vested notional units multiplied by the market price of the units as determined in accordance with the LTIP. A total of 7.5 million notional units have been granted under the LTIP since inception. Out of the 1.9 million notional units granted in 2013, 0.8 million notional units vested in 2015 and became payable thereon. These notional units were paid during the quarter ended 31 March 2016. The remaining 6.7 million unvested notional units were outstanding as at 30 September 2016. LTIP expense attributable to the quarter and nine months ended 30 September 2016 has been recognised in the financial statements to reflect the estimate of the future obligations under the LTIP. As the financial effect of LTIP expense is not material for the quarter and nine months ended 30 September 2016, the Trustee-Manager is of the view that no further disclosure is required.

(iii) Depreciation and amortisation expense

Depreciation and amortisation expense was \$12.4 million for the quarter ended 30 September 2016, up 9.5% on pcp (30 September 2015: \$11.3 million) and \$36.5 million for the nine months ended 30 September 2016, up 14.9% on pcp (30 September 2015: \$31.8 million). The increase was mainly due to higher depreciation expense on network equipment partially offset by lower amortisation expense on programming rights. Depreciation and amortisation expense also included impairment losses of \$2.6 million representing damage to property, plant and equipment due to fire, partially offset by insurance claims of \$1.3 million receivable against this damage. Refer Note C(iv) for more details.

Depreciation and amortisation expense comprised depreciation and amortisation of the Group's capital expenditures in relation to network equipment, set-top boxes, other plant and equipment, programming rights and software.

(iv) Trustee-Manager fees

The Trustee-Manager is entitled to base fees and performance fees as specified under the Trust Deed.

The Trustee-Manager base fees were \$1.8 million for the quarter ended 30 September 2016 (30 September 2015: \$1.8 million) and \$5.4 million for the nine months ended 30 September 2016 (30 September 2015: \$5.4 million). There were no performance fees payable to the Trustee-Manager for the quarter and nine months ended 30 September 2016 (30 September 2015: nil).

The base fees are payable semi-annually in arrears for every six months ending 30 June and 31 December of each year. Payment of the base fees, whether in the form of cash and/or units, shall be made out of the Trust property within 30 days of the last day of every six months (or such other period as may be determined by the Trustee-Manager at its discretion).

(v) Net foreign exchange gain/(loss)

Net foreign exchange gain was \$3.1 million for the quarter ended 30 September 2016 (30 September 2015: loss of \$3.2 million) and \$4.0 million for the nine months ended 30 September 2016 (30 September 2015: loss of \$1.9 million).

(vi) Mark to market (loss)/gain on derivative financial instruments

The Trust uses foreign exchange contracts to manage its exposure to foreign exchange movements as discussed in Note C(vii). For the quarter ended 30 September 2016, the period end mark to market loss on the Trust's foreign currency contracts was \$3.0 million (30 September 2015: gain of \$2.1 million) and for the nine months ended 30 September 2016, the period end mark to market gain on the Trust's foreign currency contracts was \$0.6 million (30 September 2015: loss of \$1.9 million) both at the Group and Trust level.

(vii) Debt advisory fee

Debt advisory fee represents advisory fee paid to Macquarie Capital (Hong Kong) Limited for services provided in relation to the refinancing of TBC's debt facilities in the first quarter of 2015. There was no such fee for the quarter ended 30 September 2016 (30 September 2015: nil) and for the nine months ended 30 September 2016 (30 September 2015: \$5.5 million).

(viii) Other operating expenses

Other operating expenses were \$7.8 million for the quarter ended 30 September 2016, up 2.8% on pcp (30 September 2015: \$7.6 million) and \$22.6 million for the nine months ended 30 September 2016, down 6.0% on pcp (30 September 2015: \$24.0 million).

Other operating expenses include Trust expenses, comprising administrative expenses, corporate services fees, audit fees, annual filing fees, occupancy fees, legal costs, other professional fees, insurance and other miscellaneous expenses and other Group expenses, comprising rent for office buildings, fibres and utility poles, installation costs, local and National Communications Commission of Taiwan ("NCC") taxes, billing expenses, utility expenses, marketing expenses as well as offshore administrative expenses.

(ix) Amortisation of deferred arrangement fees

The Group pays financing fees to the lenders when entering into new debt facilities. At inception, the financing fees are recorded as unamortised arrangement fees. The fees are amortised over the period of the debt facilities as an expense to the statement of profit or loss. Amortisation of deferred arrangement fees was \$1.4 million for the quarter ended 30 September 2016, up 16.3% on pcp (30 September 2015: \$1.2 million) and \$3.7 million for the nine months ended 30 September 2016, down 85.0% on pcp (30 September 2015: \$24.9 million). Amortisation of deferred arrangement fees in 2015 was higher due to the write-off of unamortised arrangement fees of \$21.6 million on the previous debt facilities.

(x) Interest and other finance costs

Interest and other finance costs were \$14.2 million for the quarter ended 30 September 2016, up 12.8% on pcp (30 September 2015: \$12.6 million) and \$40.0 million for the nine months ended 30 September 2016, up 8.1% on pcp (30 September 2015: \$37.1 million). These comprised interest expense and commitment fees on the Group's debt facilities.

(xi) Income tax expense

The Group is subject to income tax in several jurisdictions. Significant judgment is required in determining provisions for income tax, including a judgment on whether tax positions are probable of being sustained in income tax assessments. There are certain transactions and calculations for which the ultimate income tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated income tax issues based on estimates of whether additional taxes will be due. Where the final income tax outcome of these matters is different from the amounts that were initially recorded, these differences will impact the income tax and deferred income tax provisions in the period in which such determination is made.

The Trustee-Manager evaluates positions taken in income tax returns with respect to situations in which applicable income tax regulations are subject to interpretation. The income tax liabilities are recognised when it is more likely than not that certain tax positions may be changed upon review by income tax authorities. The Group believes that the final tax outcome of these positions can differ from those initially recognised when reviews or audits by tax authorities of tax returns are completed. Benefits from tax positions are measured at the single best estimate of the most likely outcome. At each statement of financial position date, the tax positions are reviewed and to the extent that new information becomes available that causes the Trustee-Manager to change their judgment regarding the adequacy of existing income tax liabilities, these changes to income tax liabilities are duly recognised as income tax expense in the year in which the determination is made.

Income tax expense for the quarter and nine months ended 30 September 2016 recognised in the consolidated statements of profit or loss was as follows:

| | Group Quarter ended 30 September 2016 \$'000 | Group Quarter ended 30 September 2015 \$'000 | Group Nine months ended 30 September 2016 \$'000 | Group Nine months ended 30 September 2015 \$'000 |
|--------------------------------------|---|---|---|---|
| Current income tax | (1,321) | (3,178) | (6,013) | (6,847) |
| Deferred income tax | (4,016) | (1,045) | (6,563) | 4,455 |
| Withholding tax | (1,974) | (4,104) | (6,859) | (13,467) |
| Underprovision of tax in prior years | (738) | - | (628) | - |
| Total | (8,049) | (8,327) | (20,063) | (15,859) |

REVIEW OF STATEMENTS OF FINANCIAL POSITION AND NET ASSETS AS AT 30 SEPTEMBER 2016

As presented in the statements of financial position disclosed on page 15

C) ASSETS

(i) Cash and cash equivalents

Cash and cash equivalents include cash on hand and deposits held at call with banks and are subject to an insignificant risk of changes in value.

Cash and cash equivalents at the Trust level decreased from \$7.5 million as at 31 December 2015 to \$3.1 million as at 30 September 2016. The decrease was primarily due to the payment of distributions to unitholders net of receipt of distributions from TBC during the nine months ended 30 September 2016.

Cash and cash equivalents at the Group level decreased from \$60.9 million as at 31 December 2015 to \$47.9 million as at 30 September 2016. The decrease was primarily driven by the payment of distributions to unitholders and capital expenditures, partially offset by operating cash flows.

(ii) Trade and other receivables

Trade receivables are initially recognised at fair value plus transaction costs, and subsequently measured at amortised cost using the effective interest method, less allowance for impairment.

Trade and other receivables at the Trust level were nil as at 30 September 2016, compared to \$0.03 million as at 31 December 2015, which represented amounts paid on behalf of subsidiaries.

Trade and other receivables at the Group level decreased from \$17.7 million as at 31 December 2015 to \$13.9 million as at 30 September 2016 due to decrease in the amounts due from trade debtors for channel leasing and advertising revenue.

(iii) Investment in subsidiaries

The Trust invested in TBC through the acquisition of two Bermudian investment holding companies.

| Held by the Trust | Principal activities | ctivities Country of | | nolding | Cost of investments | |
|-------------------------|----------------------------|----------------------|------------------|-----------|---------------------|----------------|
| Name of subsidiary | | incorporation | 2016 % | 2015 % | 2016 \$'000 | 2015 \$'000 |
| APTT Holdings 1 Limited | Investment holding company | Bermuda | 100 | 100 | 704,734 | 704,734 |
| APTT Holdings 2 Limited | Investment holding company | Bermuda | 100 | 100 | 637,617 | 637,617 |
| Total cost | | | | | 1,342,351 | 1,342,351 |

(iv) Property, plant and equipment

All items of property, plant and equipment ("PPE") are initially recorded at cost, subsequently measured at cost less accumulated depreciation and any accumulated impairment losses.

The amounts recognised in the statements of financial position were determined as follows:

| Group Carrying value | As at 1 January | Additions | Transfer within PPE | Transfer to intangible | Disposals | Depreciation | Foreign | As at 30 September |
|---------------------------|--------------------|-----------|---------------------|--------------------------|-----------|------------------|------------------|--------------------|
| Carrying value | 2016 | | WILLIIII PPE | assets | | impairment | effect | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Land | 2,822 | - | 667 | - | - | - | 51 | 3,540 |
| Buildings | 2,778 | - | 1,219 | - | - | (322) | 58 | 3,733 |
| Leasehold improvements | 162 | - | 1,384 | - | - | (149) | 37 | 1,434 |
| Network equipment | 227,091 | 2,550 | 48,371 | - | - | (31,473) | 3,178 | 249,717 |
| Plant and equipment | 2,981 | 7 | 1,190 | - | - | (1,132) | 36 | 3,082 |
| Transport equipment | 1,562 | - | 4 | - | - | (383) | 7 | 1,190 |
| Leased equipment | 292 | 153 | - | - | (152) | (50) | 3 | 246 |
| Assets under construction | 5,063 | 53,466 | (52,835) | - | - | (225) | 55 | 5,524 |
| Total | 242,751 | 56,176 | - | - | (152) | (33,734) | 3,425 | 268,466 |
| | | | | | | | | |
| Group Carrying value | As at 1 July | Additions | within PPE | Transfer to I intangible | Disposals | Depreciation and | Foreign exchange | As at 30 September |
| , , , | 2016 | | | assets | | impairment | _ | 2016 |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Land | 3,398 | - | - | - | - | - | 142 | 3,540 |
| Buildings | 3,544 | - | 159 | - | - | (119) | 149 | 3,733 |
| Leasehold improvements | 1,327 | - | 104 | - | - | (54) | 57 | 1,434 |
| Network equipment | 232,498 | 1,488 | 16,214 | - | - | (10,359) | 9,876 | 249,717 |
| Plant and equipment | 2,947 | - | 376 | - | - | (365) | 124 | 3,082 |
| Transport equipment | 1,263 | - | 4 | - | - | (127) | 50 | 1,190 |
| Leased equipment | 253 | - | - | - | - | (17) | 10 | 246 |
| Assets under construction | 3,748 | 18,443 | (16,857) | - | - | - | 190 | 5,524 |
| Total | 248,978 | 19,931 | - | - | - | (11,041) | 10,598 | 268,466 |
| | | | | | | | | |

| Group Carrying value | As at 1 January 2015 | Additions | Transfer within PPE | Transfer to intangible assets | Disposals | Depreciation and impairment | Foreign exchange effect | As at 31 December 2015 |
|---------------------------|----------------------------|-----------|---------------------|-------------------------------|-----------|-----------------------------|-------------------------|------------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Land | 2,741 | - | - | - | - | - | 81 | 2,822 |
| Buildings | 3,018 | 39 | 10 | - | - | (380) | 91 | 2,778 |
| Leasehold improvements | 220 | 78 | - | - | (55) | (86) | 5 | 162 |
| Network equipment | 156,364 | 29,852 | 65,956 | - | (2) | (29,408) | 4,329 | 227,091 |
| Plant and equipment | 2,840 | 649 | 1,023 | - | (9) | (1,610) | 88 | 2,981 |
| Transport equipment | 1,978 | 155 | 15 | - | - | (648) | 62 | 1,562 |
| Leased equipment | 299 | 37 | - | - | - | (52) | 8 | 292 |
| Assets under construction | 8,289 | 63,839 | (67,004) | (322) | - | - | 261 | 5,063 |
| Total | 175,749 | 94,649 | - | (322) | (66) | (32,184) | 4,925 | 242,751 |

One of the engineering offices located in Pingzhen District of Taoyuan City suffered a fire during the quarter ended 31 March 2016. Property, plant and equipment with an approximate carrying value of \$2.6 million were damaged in this fire. The damaged property, plant and equipment mainly comprised set-top boxes and cable modems. As at the date of this report, the Group is still assessing the net loss from the fire. Depreciation and impairment expenses during the nine months ended 30 September 2016 and carrying value of property, plant and equipment as at 30 September 2016 presented in the table above included the impairment losses of \$2.6 million.

The Group is in the process of claiming against insurance for this damage. As at 30 September 2016, the value of such claims is estimated to be \$1.3 million. This amount is included in current other assets in the statements of financial position. The net losses of \$1.3 million are included in depreciation and amortisation expense in the statement of profit or loss.

During the quarter and nine months ended 30 September 2016, the Group acquired property, plant and equipment with an aggregate cost of \$19.9 million (30 September 2015: \$23.5 million) and \$56.2 million (30 September 2015: \$62.2 million) of which \$7.6 million remained unpaid as at 30 September 2016 (30 September 2015: \$11.8 million). In addition, property, plant and equipment with an aggregate cost of \$12.3 million, unpaid as at 31 December 2015, was paid during the nine months ended 30 September 2016 (30 September 2015: \$5.8 million).

(v) Intangible assets

Cable TV licences

Costs incurred in acquiring cable TV licences are brought to account as intangible assets. The assets are assessed as having indefinite useful lives and therefore there is no amortisation charge booked against the carrying value. Consequently, no deferred tax liabilities have been provided on the temporary differences relating to the cable TV licences as at acquisition date.

Software

Costs incurred in acquiring software are brought to account as intangible assets. Software is carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation is recognised on a straight-line basis over the estimated useful life of the software.

Programming rights

Costs incurred in acquiring programming rights, with broadcasting periods spanning more than one year, are brought to account as intangible assets. Programming rights are carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation is recognised on a straight-line basis over the estimated useful life of the programming rights.

Goodwill

Goodwill arising on acquisition represents the excess of the cost of acquisition over the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities of the acquiree. Goodwill is stated at cost less any impairment losses. Goodwill is allocated to cash-generating units and is tested annually for impairment.

The amounts recognised in the statements of financial position were determined as follows:

| Group Carrying value | As at 1 January 2016 | Additions | Transfer from PPE | Amortisation | Foreign exchange effect | As at 30 September 2016 |
|-------------------------|----------------------------|-----------|-------------------|--------------|-------------------------|-------------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Cable TV licences | 2,268,869 | - | - | - | 26,048 | 2,294,917 |
| Software | 3,540 | 356 | - | (1,436) | 8 | 2,468 |
| Programming rights | 3,528 | - | - | (2,599) | (37) | 892 |
| Goodwill | 7,503 | - | - | - | 86 | 7,589 |
| Total | 2,283,440 | 356 | - | (4,035) | 26,105 | 2,305,866 |

| Group Carrying value | As at 1 July 2016 | Additions | Transfer from PPE | Amortisation | Foreign exchange effect | As at 30 September 2016 |
|-------------------------|-------------------------|-----------|-------------------|--------------|-------------------------|-------------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Cable TV licences | 2,202,824 | - | - | - | 92,093 | 2,294,917 |
| Software | 2,739 | 111 | - | (488) | 106 | 2,468 |
| Programming rights | 1,713 | - | - | (874) | 53 | 892 |
| Goodwill | 7,284 | - | - | - | 305 | 7,589 |
| Total | 2,214,560 | 111 | - | (1,362) | 92,557 | 2,305,866 |

| Group Carrying value | As at 1 January 2015 | Additions | Transfer from PPE | Amortisation | Foreign exchange effect | As at 31 December 2015 |
|-------------------------|----------------------------|-----------|-------------------|--------------|-------------------------|------------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Cable TV licences | 2,204,073 | - | - | - | 64,796 | 2,268,869 |
| Software | 2,451 | 2,591 | 322 | (1,897) | 73 | 3,540 |
| Programming rights | 9,612 | 4,119 | - | (10,528) | 325 | 3,528 |
| Goodwill | 7,288 | - | - | - | 215 | 7,503 |
| Total | 2,223,424 | 6,710 | 322 | (12,425) | 65,409 | 2,283,440 |

During the quarter and nine months ended 30 September 2016, the Group acquired intangible assets with an aggregate cost of \$0.1 million (30 September 2015: \$0.3 million) and \$0.4 million (30 September 2015: \$2.2 million) of which \$0.3 million remained unpaid as at 30 September 2016 (30 September 2015: \$0.6 million). In addition, intangible assets with an aggregate cost of \$0.6 million, unpaid as at 31 December 2015, was paid during the nine months ended 30 September 2016 (30 September 2015: \$0.2 million).

(vi) Income tax refund receivable

As at 30 September 2016, the Group had an aggregate income tax refund receivable of \$0.1 million (31 December 2015: \$0.9 million), which consisted of the income tax withheld with respect to interest payments on shareholder loans amongst the onshore affiliates in Taiwan. According to the tax laws in Taiwan, 10% income tax must be withheld on the interest payments made locally. The withholding taxes, similar to prepaid tax, can be used as tax credits or be refunded when filing the relevant onshore affiliate's income tax return.

(vii) **Derivative financial instruments**

The Trust uses foreign exchange contracts to manage its exposure to foreign exchange movements of future estimated cash flows from dividends and principal and interest payments received by the Trust from the entities held within the Group. The Trust employs a 24-month rolling hedging program that swaps from 25% of forecast cash flows receivable up to 24 months away, to 100% of cash flows on amounts receivable within three months. As at 30 September 2016, mark to market movements, classified as current and non-current assets, on such contracts were nil (31 December 2015: \$0.2 million) and nil (31 December 2015: \$0.004 million) both at the Group and Trust level.

(viii) Other assets

As at 30 September 2016, the Group and the Trust had other current assets of \$3.4 million (31 December 2015: \$1.1 million) and \$0.4 million (31 December 2015: \$0.3 million). These comprised GST recoverable, expense prepayments and insurance claims as discussed in Note C(iv).

Other non-current assets at the Group level of \$0.8 million as at 30 September 2016 (31 December 2015: \$0.9 million) comprised refundable deposits and other deferred costs.

D) LIABILITIES

(i) **Borrowings from financial institutions**

| | Group as at 30 September 2016 \$'000 | Group as at 31 December 2015 \$'000 |
|------------------------------------|---|--|
| Current portion | 14,605 | 8,617 |
| | 14,605 | 8,617 |
| Non-current portion | 1,261,148 | 1,212,773 |
| Less: Unamortised arrangement fees | (29,476) | (29,542) |
| | 1,231,672 | 1,183,231 |
| Total | 1,246,277 | 1,191,848 |

The existing NT\$ denominated borrowings are repayable in tranches by 2022 and are secured by land, buildings, network equipment and plant and equipment held by TBC as well as by pledges over shares in onshore entities of TBC and over the shares in TBC Holdings B.V. and Harvest Cable Holdings B.V. held by Cable TV S.A. The onshore affiliates of TBC are jointly liable under the debt facilities. In addition, guarantees in favour of the lenders under the debt facilities are provided by TBC Holdings B.V. and Harvest Cable Holdings B.V. As at 30 September 2016, the total value of assets pledged for borrowings was \$243.5 million (31 December 2015: \$226.6 million).

The NT\$ denominated borrowings bear a floating interest rate of Taiwan's three-month Taipei Interbank Offered Rate ("TAIBOR") plus an interest margin of 2.9% to 3.1% per annum based on the leverage ratio of the Group. As discussed in Note D(ii), the Group uses interest rate swaps to swap a portion of its borrowings from floating rate to fixed rate. As at 30 September 2016, the notional amount swapped was NT\$25.5 billion (31 December 2015: NT\$25.5 billion).

In October 2016, the Previous Facilities of NT\$32.0 billion were refinanced with Revised Facilities of NT\$28.0 billion. The Revised Facilities reached financial close on 26 October 2016. The Revised Facilities bear a floating interest rate of TAIBOR plus an interest margin of 2.6% per annum.

Arrangement fees on the Revised Facilities were agreed at 1.6%, payable upon the financial close, which is substantially lower than the arrangement fees on the Previous Facilities of 2.4%. At inception, the arrangement fees are recorded as unamortised arrangement fees. The fees are amortised over the period of the debt facilities as an expense to the statement of profit or loss. Following the refinancing of the Previous Facilities, unamortised arrangement fees on the Previous Facilities of \$27.2 million, as at 30 September 2016, were written off in October 2016.

As announced on 11 July 2016, APTT has secured a new multicurrency term loan facility in an aggregate amount of \$125.0 million and a multicurrency revolving loan facility in an aggregate amount of \$125.0 million through its wholly-owned subsidiaries APTT Holdings 1 Limited and APTT Holdings 2 Limited. The New Facilities, denominated in Singapore dollars, are repayable in tranches by 2019 and are secured by a first priority pledge of all of the assets of APTT Holdings 1 Limited, APTT Holdings 2 Limited, Cable TV S.A. and Macquarie APTT Management Pte. Limited, in its capacity as Trustee-Manager of APTT including bank accounts and 100% of the total outstanding shares of APTT Holdings 1 Limited, APTT Holdings 2 Limited and Cable TV S.A. In addition, guarantees in favour of lenders under the debt facilities are provided by Macquarie APTT Management Pte. Limited, in its capacity as Trustee-Manager of APTT, and Cable TV S.A.

Arrangement fees on the New Facilities were agreed at 2.0%, payable 50% on financial close and 50% on the first anniversary of the financial close. At inception, the arrangement fees are recorded as unamortised arrangement fees. The fees are amortised over the period of the debt facilities as an expense to the statement of profit or loss. The New Facilities bear a floating interest rate of Singapore Interbank Offered Rate ("SIBOR") plus an interest margin of 4.5% per annum.

Derivative financial instruments (ii)

The Trust uses foreign exchange contracts to manage its exposure to foreign exchange movements as discussed in Note C(vii). As at 30 September 2016, mark to market movements, classified as current and non-current liabilities, on such contracts were \$0.9 million (31 December 2015: \$1.3 million) and nil (31 December 2015: \$0.3 million) both at the Group and Trust level.

The Group uses interest rate swaps to manage its exposure to interest rate movements on its NT\$ denominated borrowings from financial institutions by swapping a portion of those borrowings from floating rate to fixed rate. All interest rate swap contracts exchanging floating rate interest amounts for fixed rate interest amounts are designated as cash flow hedges in order to reduce the Group's cash flow exposure resulting from variable interest rates on borrowings. The interest rate swaps and the interest payments on the loan occur simultaneously and the amount deferred in equity is recognised in profit or loss over the period that the floating rate interest payments on debt impact profit or loss. As at 30 September 2016, mark to market movements, classified as non-current liabilities, on such swaps were \$6.8 million (31 December 2015: \$9.1 million) at the Group level on notional amounts swapped of NT\$25.5 billion (31 December 2015: NT\$25.5 billion).

Trade and other payables (iii)

| | Group as at 30 September 2016 \$'000 | Group as at 31 December 2015 \$'000 | Trust as at 30 September 2016 \$'000 | Trust as at 31 December 2015 \$'000 |
|---|---|--|--------------------------------------|-------------------------------------|
| Trade payables due to outside parties | 16,960 | 16,550 | - | - |
| Base fees payable to the Trustee-Manager | 1,948 | 3,906 | 1,948 | 3,906 |
| Other payables due to subsidiaries | - | - | 5,702 | 6,061 |
| Other payables due to the Trustee-Manager | - | 30 | - | 30 |
| Total | 18,908 | 20,486 | 7,650 | 9,997 |

The Group's trade and other payables as at 30 September 2016 comprised broadcast and production costs payable of \$17.0 million (31 December 2015: \$16.6 million) and base fees payable to the Trustee-Manager of \$1.9 million (31 December 2015: \$3.9 million).

The Trust's trade and other payables as at 30 September 2016 comprised base fees payable to the Trustee-Manager of \$1.9 million (31 December 2015: \$3.9 million) and cash held by the Trust on behalf of its subsidiaries of \$5.7 million (31 December 2015: \$6.1 million).

Retirement benefit obligations (iv)

The Group operates both a defined benefit scheme and a defined contribution scheme. Eligibility for participation in each of the schemes is governed by employment and related laws in the country of employment for employees of the Group. As at 30 September 2016, the Group's retirement benefit obligations, classified as current and non-current liabilities, were \$1.4 million (31 December 2015: \$1.3 million) and \$15.1 million (31 December 2015: \$15.6 million).

(v) Income tax payable

The Group is not required to and does not prepare combined consolidated income tax returns. The following information represents the combined income tax data of the combined consolidated entities. Provision for income tax and the reconciliation of income tax payable were as follows:

| | Group as at 30 September 2016 \$'000 | Group as at 31 December 2015 \$'000 |
|---|---|--|
| Balance at the beginning of the period/year | 9,672 | 10,609 |
| Current income tax provision | 6,013 | 10,920 |
| Underprovision of tax in prior years | 484 | 362 |
| Income tax payments | (2,289) | (7,838) |
| Prepaid and withheld income tax | (2,853) | (4,722) |
| Foreign exchange effect | 162 | 341 |
| Balance at the end of the period/year | 11,189 | 9,672 |

(vi) Deferred tax liabilities

The tax effects of temporary differences that give rise to deferred tax liabilities were as follows:

| | Group as at 30 September | Group as at 31 December |
|---|-----------------------------|----------------------------|
| | 2016 | 2015 |
| | \$'000 | \$'000 |
| Impairment loss | (555) | (551) |
| Cash flow hedging reserves | (1,157) | (1,539) |
| Intangible assets that are partially deductible for tax purposes ¹ | 55,180 | 50,562 |
| Accelerated tax depreciation | 1,049 | 1,250 |
| Undistributed earnings of subsidiaries | 5,196 | 3,582 |
| Accruals | (52) | - |
| Unrealised exchange differences | 557 | (803) |
| Deferred tax liabilities, net | 60,218 | 52,501 |

¹ Following the settlement principles agreed between the Group and the Taiwan tax authorities in 2014, deferred tax liabilities of \$55.2 million were recorded by the Group for the partial tax deductions in respect of the amortisation of intangible assets claimed by the Group as at 30 September 2016 (31 December 2015: \$50.6 million).

(vii) Other liabilities

The Group's current other liabilities as at 30 September 2016 of \$53.3 million (31 December 2015: \$62.8 million) predominantly comprised collections received in advance from subscribers amounting to \$32.4 million (31 December 2015: \$34.9 million), accrued expenses of \$14.6 million (31 December 2015: \$24.0 million), rates and other taxes payable of \$3.3 million (31 December 2015: \$2.3 million), interest and other finance costs payable of \$1.6 million (31 December 2015: \$0.1 million) and amounts accrued under the Group's long-term incentive plan of \$0.8 million (31 December 2015: \$1.3 million).

The Trust's current other liabilities as at 30 September 2016 of \$0.2 million (31 December 2015: \$0.2 million) comprised accruals for regular operating expenses.

The Group's non-current other liabilities as at 30 September 2016 of \$15.3 million (31 December 2015: \$11.8 million) predominantly comprised subscriber deposits received of \$12.1 million (31 December 2015: \$9.4 million) and amounts accrued under the Group's long-term incentive plan of \$2.1 million (31 December 2015: \$1.4 million).

(viii) Reserves

The Group's reserves comprised foreign currency translation reserves, cash flow hedging reserves, capital reserves and retirement benefit obligations reserves as follows:

| | Foreign currency translation reserves | Cash flow hedging reserves | Capital reserves | Retirement benefit obligations reserves | Total |
|--|--|----------------------------------|------------------|--|---------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance as at 1 January 2016 | 29,285 | (7,069) | 14,008 | (7,838) | 28,386 |
| Exchange differences on translation of foreign operations | 13,767 | - | - | - | 13,767 |
| Unrealised gain on change in fair value of cash flow hedging financial instruments: | | | | | |
| Interest rate swaps | - | 2,293 | - | - | 2,293 |
| Deferred tax relating to items that may subsequently be reclassified to profit or loss | - | (390) | - | - | (390) |
| Transfer from accumulated profits ¹ | - | - | 3,686 | - | 3,686 |
| Balance as at 30 September 2016 | 43,052 | (5,166) | 17,694 | (7,838) | 47,742 |
| Balance as at 1 July 2016 | (6,845) | (6,790) | 17,694 | (7,838) | (3,779) |
| Exchange differences on translation of foreign operations | 49,897 | - | - | - | 49,897 |
| Unrealised gain on change in fair value of cash flow hedging financial instruments: | | | | | |
| Interest rate swaps | - | 1,957 | - | - | 1,957 |
| Deferred tax relating to items that may subsequently be reclassified to profit or loss | - | (333) | - | - | (333) |
| Balance as at 30 September 2016 | 43,052 | (5,166) | 17,694 | (7,838) | 47,742 |
| Balance as at 1 January 2015 | (9,060) | (216) | 4,155 | (3,307) | (8,428) |
| Exchange differences on translation of foreign operations | 38,345 | - | - | - | 38,345 |
| Unrealised loss on change in fair value of cash flow hedging financial instruments: | | | | | ,- |
| Interest rate swaps | - | (8,352) | - | - | (8,352) |
| Deferred tax relating to items that may subsequently be reclassified to profit or loss | - | 1,499 | - | - | 1,499 |
| Transfer from accumulated profits ¹ | - | - | 9,853 | - | 9,853 |
| Remeasurement of defined benefit obligations | - | - | - | (4,531) | (4,531) |
| Balance as at 31 December 2015 | 29,285 | (7,069) | 14,008 | (7,838) | 28,386 |

¹ As per articles of incorporation of Jie Guang Co., Ltd and Tai Luo Tze Co., Ltd, the current year's earnings, after paying all taxes and offsetting prior years' operating losses, if any, should be appropriated and distributed 10% as capital reserve before dividend declaration.

(ix) **Non-controlling interests**

In order to comply with Taiwan cable TV regulations regarding foreign ownership, the entities held within the Group have issued preferred shares to third parties in Taiwan and the Netherlands. Non-controlling interests represent the preferred shares issued to external investors and their interests in the net assets of the Group are identified separately from the Group's equity therein.

E) NET ASSET VALUE ATTRIBUTABLE TO UNITHOLDERS

| | Group as at 30 September 2016 | Group as at 31 December 2015 | Trust as at 30 September 2016 | Trust as at 31 December 2015 |
|---|-------------------------------------|------------------------------------|-------------------------------|------------------------------|
| Net asset value attributable to unitholders | | | | |
| Total net asset value attributable to unitholders (\$'000) | 1,208,761 | 1,228,798 | 1,337,115 | 1,338,502 |
| Total number of units in issue used in calculation of net asset value per unit attributable to unitholders ('000) | 1,436,800 | 1,436,800 | 1,436,800 | 1,436,800 |
| Net asset value per unit attributable to unitholders (\$) | 0.84 | 0.86 | 0.93 | 0.93 |

As at 30 September 2016, the Group had negative working capital of \$35.1 million (31 December 2015: \$24.4 million). This included \$32.4 million of collections received in advance from subscribers which do not require any future cash outflow from the Group (31 December 2015: \$34.9 million).

After adjusting for this amount, the Group would have negative working capital of \$2.7 million (31 December 2015: positive working capital of \$10.5 million). The negative working capital is due to timing related factors. The Group has an undrawn multicurrency revolving term loan facility of \$125.0 million which can be drawn to address any shortfall in working capital requirements due to timing related factors.

The Group believes that it has adequate working capital for its present requirements and that its existing debt facilities, together with cash and cash equivalents, will provide sufficient funds to satisfy its working capital requirements and anticipated capital expenditures and other payment obligations for the next 12 months, after taking into consideration the following factors:

- The Group has five cable TV system operators, with their nine-year cable TV licences renewed in either 2008 or 2009, that serve approximately 761,000 cable TV subscribers as at 30 September 2016, with more than 100 channels of local and international content on its analogue and digital cable TV platforms in Taiwan. Hence, it is expected that the Group's core business, i.e. cable TV system operators and their related businesses, will continue generating sufficient and stable cash inflows. This is consistent with the positive operating cash flows generated by the Group of \$125.6 million for the nine months ended 30 September 2016 (year ended 31 December 2015: \$168.5 million).
- In view of the steady operating cash flows generated, good credibility over the past years and full compliance with the requirements as stipulated in the debt facilities, the Trustee-Manager is confident it can refinance such debt facilities when required.
- The Trustee-Manager has carefully monitored and managed its cash flows. Management and operation reports are prepared and reviewed on a monthly basis and cash flow forecasts are prepared on a quarterly basis to project cash flow requirements of the Group using various general and operational assumptions.

F) RELATED PARTY / INTERESTED PERSON TRANSACTIONS

(i) The Trustee-Manager

The Trustee-Manager, Macquarie APTT Management Pte. Limited, was incorporated in Singapore under the Singapore Companies Act on 17 April 2013. The Trustee-Manager is a wholly-owned subsidiary of Macquarie Singapore.

The Trustee-Manager has the dual responsibility of safeguarding the interests of unitholders and managing the business conducted by the Trust. The Trustee-Manager has powers of management over the business and assets of the Trust and its main responsibility is to manage the Trust's assets and liabilities for the benefit of unitholders as a whole.

The following transactions occurred between APTT and the Trustee-Manager, which included the cost of key management personnel:

| | Quarter | Quarter | Nine months | Nine months |
|----------------------|--------------|--------------|--------------|--------------|
| | ended | ended | ended | ended |
| | 30 September | 30 September | 30 September | 30 September |
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Trustee-Manager fees | 1,820 | 1,825 | 5,421 | 5,416 |

The following balances remained outstanding between APTT and the Trustee-Manager:

| | As at 30 September 2016 \$'000 | As at 31 December 2015 \$'000 |
|---|---|--|
| Base fees payable to the Trustee-Manager ¹ | 1,948 | 3,906 |

¹ Amounts include GST @7%.

Macquarie Group ("Macquarie") (ii)

- a) There were no fees paid to Macquarie in respect of transactions related services during the quarter and nine months ended 30 September 2016. During the nine months ended 30 September 2015, debt advisory fee of \$5.5 million was paid to Macquarie Capital (Hong Kong) Limited for services provided in relation to the refinancing of TBC's debt facilities in the first quarter of 2015.
- b) As per the Resources Agreement between the Trustee-Manager and Macquarie Infrastructure and Real Assets (Singapore) Pte. Limited ("MIRA Singapore") in relation to the provision of resource services by MIRA Singapore to the Trustee-Manager, all fees payable in respect of ancillary services are borne by the Trust. For the quarter ended 30 September 2016, such fees charged by the Trustee-Manager were less than \$0.1 million (30 September 2015: less than \$0.1 million) and for the nine months ended 30 September 2016, such fees charged by the Trustee-Manager were \$0.2 million (30 September 2015: \$0.2 million).
- c) The Group utilises Macquarie Bank Limited Singapore Branch's foreign exchange department to hedge some of its foreign currency risk. Macquarie Bank Limited Singapore Branch is regulated by MAS and Rule 915(6) of the SGX-ST Listing Manual exempts the need to disclose transactions with a MAS-regulated entity, on normal commercial terms and in the ordinary course of business. Therefore no further interested person disclosures have been made.

The Group has not obtained a general mandate from unitholders for IPTs.

G) ADDITIONAL INFORMATION

Announcement of financial statements (i)

Pursuant to Rule 705(2) of the SGX-ST Listing Manual, the financial statements for the quarter and nine months ended 30 September 2016 have been disclosed within 45 days after the end of the relevant financial period.

Confirmation on undertakings from directors and executive officers

Pursuant to Rule 720(1) of the SGX-ST Listing Manual, the Trustee-Manager confirms that the Trust has procured undertakings from all its directors and executive officers in the form set out in Appendix 7.7.

(iii) Review by independent auditor

The financial statements for the quarter and nine months ended 30 September 2016 have not been audited or reviewed by the Group's auditors, Deloitte & Touche LLP.

(iv) **Basis of preparation**

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current quarter as specified in the audited financial statements of the Group for the year ended 31 December 2015. There were no substantial changes to the Group's accounting policies.

The financial statements have been prepared in accordance with IFRS. The preparation of the financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires the Trustee-Manager to exercise judgement in the process of applying the accounting estimates. Estimates and judgements are continually evaluated and are based on historic experience and other factors, including reasonable expectations of future events. The Trustee-Manager believes that the estimates used in the preparation of the financial statements are reasonable. Actual results in the future, however, may differ from those reported.

(v) **Functional and presentation currency**

All figures, unless otherwise stated, are presented in Singapore dollars, which is APTT's functional and presentation currency.

(vi) Rounding of amounts in the financial statements

Amounts in the financial statements have been rounded to the nearest thousand dollars, unless otherwise indicated.

Group accounting - subsidiaries (vii)

Subsidiaries are all entities (including special purpose entities) over which control is achieved when the Trust (i) has power over the investee; (ii) is exposed, or has rights, to variable returns from its involvement with the investee; and (iii) has the ability to use its power to affect its returns. Consolidation of a subsidiary begins when the Trust obtains control over the subsidiary and ceases when the Trust loses control of the subsidiary.

CONFIRMATION OF THE BOARD PURSUANT TO RULE 705(5) OF THE LISTING MANUAL

On behalf of the Board of directors of Macquarie APTT Management Pte. Limited, as Trustee-Manager of APTT, we, the undersigned hereby confirm to the best of our knowledge that nothing has come to the attention of the Board of directors which may render the financial statements for the quarter and nine months ended 30 September 2016 to be false or misleading in any material aspect.

On behalf of the Board of directors of Macquarie APTT Management Pte. Limited (Company Registration No. 201310241D) As Trustee-Manager of APTT

Yong Lum Sung

Director

Cheong Wei Yue

Director

Singapore 9 November 2016

DISCLAIMERS

Asian Pay Television Trust ("APTT") is a business trust listed on the Singapore Exchange Securities Trading Limited ("SGX-ST"). Macquarie APTT Management Pte. Limited ("Trustee-Manager") is the Trustee-Manager of APTT. The Trustee-Manager is a wholly owned subsidiary of Macquarie Group Holdings (Singapore) Pte. Limited ("Macquarie Singapore") which is an indirect wholly owned subsidiary of Macquarie Corporate Holdings Pty Limited (formerly Macquarie Capital Group Limited) (the "Sponsor").

None of the entities noted in this document is an authorised deposit-taking institution for the purposes of the Banking Act 1959 (Commonwealth of Australia). The obligations of these entities do not represent deposits or other liabilities of Macquarie Bank Limited (ABN 46 008 583 542) ("MBL"). MBL does not guarantee or otherwise provide assurance in respect of the obligations of these entities.

This report is not an offer or invitation for subscription or purchase, or a recommendation of securities. It does not take into account the investment objectives, financial situation and particular needs of the investor. Before making an investment in APTT, the investor or prospective investor should consider whether such an investment is appropriate to their particular investment needs, objectives and financial circumstances and consult an investment adviser if necessary.

In particular, no representation or warranty is given as to the accuracy, likelihood of achievement or reasonableness of any forecasts, prospects or returns contained in the information. Such forecasts, prospects or returns are by their nature subject to significant uncertainties and contingencies. Each recipient of the information should make its own independent assessment of the information and take its own independent professional advice in relation to the information and any action taken on the basis of the information.

Investors should note that there are limitations on the right of certain investors to own units in APTT under applicable Taiwan laws and regulations (the "Relevant Restrictions"). Such investors include PRC individuals and corporate entities, the Taiwan government and political entities and other restricted entities and restricted persons (collectively, the "Restricted Persons"). Investors should note that the Deed of Trust constituting APTT dated 30 April 2013 (the "Trust Deed") provides that the Trustee-Manager may, in the case of a breach of the Relevant Restrictions, take all steps and do all things as it may in its absolute discretion deem necessary to ensure that the Relevant Restrictions are complied with. In particular, the Trust Deed provides that the Trustee-Manager has the power to require the relevant Restricted Person to dispose of their units in APTT and, if such request is not complied with within 21 days after such request (or such shorter period as the Trustee-Manager shall consider reasonable), to arrange for the sale of the units. The Trustee-Manager is not required to provide any reason for, and is not liable or responsible for any losses incurred as a result of, exercising such power. For further information, investors should refer to the prospectus dated 16 May 2013 issued by APTT and the Trust Deed.