

**ASIAN PAY TELEVISION TRUST**

**KEY FINANCIAL INFORMATION AND BUSINESS  
UPDATES**

**FOR THE QUARTER AND NINE MONTHS ENDED  
30 SEPTEMBER 2022**



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# CONTENTS

REPORT SUMMARY .....	1
SELECTED FINANCIAL INFORMATION AND OPERATING DATA .....	5
STATEMENTS OF FINANCIAL POSITION .....	8
CONSOLIDATED STATEMENT OF PROFIT OR LOSS .....	9
CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME .....	10
CONSOLIDATED STATEMENT OF CASH FLOWS .....	11
RECONCILIATION OF PROFIT AFTER INCOME TAX TO EBITDA.....	12
MATERIAL UPDATES TO FINANCIAL INFORMATION .....	13
DISCLAIMERS.....	17

# REPORT SUMMARY

## KEY HIGHLIGHTS

- Continued Broadband positive momentum: growing subscriber base, higher ARPU and nine consecutive quarters of Broadband revenue improvement in both S\$ and NT\$
- Broadband subscribers increased by c.9,000 and Premium digital cable TV subscribers increased by c.10,000 during the quarter. Steady increase in Broadband and Premium digital cable TV subscribers over the past four years more than offset Basic cable TV churn; total subscribers increased to c.1,286,000
- Revenue and EBITDA at \$71.2 million<sup>1</sup> and \$41.9 million for the quarter, and \$216.5 million and \$127.5 million for the nine months; EBITDA margin 58.9% for the quarter and nine months
- Distribution of 0.25 cents per unit declared for the quarter; re-affirmed distribution guidance of 0.25 cents per unit for the fourth quarter of 2022
- Distribution in 2023 to increase by 5%; guidance at 1.05 cents per unit for full year 2023, to be paid half-yearly, subject to no material changes in planning assumptions
- Made debt repayments of \$56 million in the year to date; \$37 million set aside for repayments in the next six months
- Approximately 91% of the outstanding Onshore Facilities are hedged through to 30 June 2025; as Onshore Facilities form 90% of the Group's total debts, the net exposure to rising interest rates is contained
- Lawsuits settled; no additional expenses to accrue to the Group

## FINANCIAL HIGHLIGHTS

Asian Pay Television Trust ("APTT"<sup>2</sup>) reported revenue of \$71.2 million for the quarter and \$216.5 million for the nine months ended 30 September 2022. Earnings before interest, tax, depreciation and amortisation ("EBITDA") and EBITDA margin stood at \$41.9 million and 58.9% for the quarter, and \$127.5 million and 58.9% for the nine months.

Foreign exchange contributed to a negative variance of 5.3% for the quarter and 2.0% for the nine months. Total revenue in constant Taiwan dollars ("NT\$") decreased by 0.4% for the quarter and 1.1% for the nine months, mainly due to lower contributions from Basic cable TV.

Positive momentum for Broadband continued with improvements on all fronts – number of subscribers, ARPU<sup>3</sup> and revenue in both S\$ and NT\$. The strong performance validated the success of TBC's Broadband growth strategy. During the quarter, c.9,000 subscribers were added, alongside higher ARPU which improved by NT\$2 per month to NT\$379 per month. In NT\$, Broadband revenue, which includes revenue from data backhaul, increased 16.4% for the quarter and 16.6% for the nine months.

Group Amounts in \$'000	Quarter ended 30 September			Nine months ended 30 September		
	2022	2021	Variance <sup>4</sup> (%)	2022	2021	Variance <sup>4</sup> (%)
<b>Revenue</b>						
Basic cable TV	51,901	57,540	(9.8)	159,475	171,755	(7.1)
Premium digital cable TV	2,882	3,167	(9.0)	8,862	9,680	(8.5)
Broadband	16,396	14,752	11.1	48,202	42,065	14.6
<b>Total revenue</b>	<b>71,179</b>	<b>75,459</b>	<b>(5.7)</b>	<b>216,539</b>	<b>223,500</b>	<b>(3.1)</b>
<b>Total operating expenses<sup>5</sup></b>	<b>(29,278)</b>	<b>(29,279)</b>	<b>-</b>	<b>(89,012)</b>	<b>(86,692)</b>	<b>(2.7)</b>
<b>EBITDA</b>	<b>41,901</b>	<b>46,180</b>	<b>(9.3)</b>	<b>127,527</b>	<b>136,808</b>	<b>(6.8)</b>
EBITDA margin	58.9%	61.2%		58.9%	61.2%	

<sup>1</sup> All figures, unless otherwise stated, are presented in Singapore dollars ("S\$"), which is APTT's functional and presentation currency. Amounts in the financial information tables have been rounded to the nearest thousand dollars, unless otherwise indicated.

<sup>2</sup> APTT refers to APTT and its subsidiaries taken as a whole. Subsidiaries are all entities (including special purpose entities) over which control is achieved when the Trust (i) has power over the investee, (ii) is exposed, or has rights, to variable returns from its involvement with the investee and (iii) has the ability to use its power to affect its returns. Consolidation of a subsidiary begins when the Trust obtains control over the subsidiary and ceases when the Trust loses control of the subsidiary.

<sup>3</sup> ARPU refers to Average Revenue Per User.

<sup>4</sup> A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

<sup>5</sup> Operating expenses exclude depreciation and amortisation expense, net foreign exchange gain/loss and mark to market movements on foreign exchange contracts appearing in the consolidated statement of profit or loss, in order to arrive at EBITDA and EBITDA margin presented here.

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Together with the c.10,000 increase in Premium digital cable TV subscribers, TBC's total number of subscribers increased to c.1,286,000 as at 30 September 2022. The continued growth in Premium digital cable TV and Broadband subscribers over the past four years has consistently more than offset the churn in Basic cable TV.

Mr Brian McKinley, Chief Executive Officer of the Trustee-Manager said, *"We will continue to drive our fixed-line Broadband growth momentum by intensifying partnerships with mobile operators to target the Broadband only segment, and offering higher speed plans at competitive prices. Over the long term, our aim is to grow cash flows from Broadband to a level that more than offsets the decline in our Basic cable TV business."*

## OPERATIONAL PERFORMANCE

TBC's<sup>6</sup> operational highlights for the quarter ended 30 September 2022 were as follows:

- **Basic cable TV:** Basic cable TV revenue of \$51.9 million for the quarter was down 9.8% compared to the prior corresponding period ("pcp"). In constant NT\$, Basic cable TV revenue for the quarter decreased by 4.5%. The decline in Basic cable TV revenue was mainly due to lower subscription revenue resulting from the decline in the number of subscribers and lower ARPU, as well as lower non-subscription revenue resulting from lower channel leasing and airtime advertising sales. TBC's c.680,000 Basic cable TV RGUs<sup>7</sup> contributed an ARPU of NT\$466 per month in the quarter to access over 100 cable TV channels. Basic cable TV RGUs decreased by c.4,000 and ARPU was lower by NT\$3 per month compared to the previous quarter ended 30 June 2022. The decline in Basic cable TV RGUs was due to a number of factors including competition from aggressively priced IPTV, the growing popularity of online video, as well as expectations from consumers for discounts as they compare with the lower cable TV pricing outside of TBC's five franchise areas, particularly in the Taipei region. The leasing of television channels, which is mainly to third-party home shopping networks, will continue to face pressures from lower demand for home shopping and heightened competition from internet retailing. These trends will continue to impact channel leasing revenue.
- **Premium digital cable TV:** Premium digital cable TV revenue of \$2.9 million for the quarter was down 9.0% compared to the pcp. In constant NT\$, Premium digital cable TV revenue for the quarter decreased by 3.7%. Revenue was generated predominantly from TBC's c.299,000 Premium digital cable TV RGUs each contributing an ARPU of NT\$68 per month in the quarter for Premium digital cable TV packages and bundled DVR or DVR-only services. Premium digital cable TV RGUs increased by c.10,000 but ARPU was lower by NT\$2 per month compared to the previous quarter ended 30 June 2022 due to promotions and discounted bundled packages that were offered to generate new RGUs and to retain existing RGUs. Video piracy issues and aggressively priced IPTV have also impacted ARPU.
- **Broadband:** Broadband RGUs increased by c.9,000 during the quarter, alongside an NT\$2 per month improvement in ARPU. Broadband revenue, including revenue from data backhaul, was \$16.4 million for the quarter, an increase of 11.1% compared to the pcp. In constant NT\$, Broadband revenue for the quarter increased by 16.4%. Broadband revenue was generated predominantly from TBC's c.307,000 Broadband RGUs each contributing an ARPU of NT\$379 per month in the quarter, which was NT\$2 per month higher than the previous quarter ended 30 June 2022. The growth in both Broadband subscribers and ARPU reflects the success of TBC's Broadband strategy to target the broadband-only segment, partner with mobile operators, as well as to offer higher speed plans at competitive prices to acquire new RGUs and re-contract existing ones.

Capital expenditure, comprising maintenance as well as network, broadband and other investments, increased 14.7% or \$1.1 million for the quarter, and 8.2% or \$1.9 million for the nine months. The increase was primarily to improve network speeds to support the growing Broadband business and meet the demand for higher speed plans. As a percentage of revenue, capital expenditure is within industry norms at 11.5% for the quarter and 11.8% for the nine months. Moving forward, capital expenditure will continue to be within industry norms.

<sup>6</sup> TBC refers to Taiwan Broadband Communications Group.

<sup>7</sup> RGUs refer to Revenue Generating Units, another term for subscribers or subscriptions; the terms are used interchangeably.

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## DEBT MANAGEMENT

As at 30 September 2022, interest rate swaps have been entered into to hedge approximately 91% of the outstanding Onshore Facilities through to 30 June 2025, at an average fixed rate of 0.94% which is currently lower than the prevailing three-month Taipei Interbank Offered Rate (“TAIBOR”). As Onshore Facilities constitute approximately 90% of the Group’s total outstanding debts, the net exposure to rising interest rates is contained.

For the refinancing of Offshore Facilities (10% of the Group’s total outstanding debts which mature in July 2023), ongoing discussions with lenders are progressing well. The Trustee-Manager expects to finalise the refinancing documents before the end of 2022, with financial close to be in July 2023, at the maturity of the existing Offshore Facilities. The refinanced facilities, anticipated to be on the same major terms, will start immediately upon the maturity of the existing Offshore Facilities.

Mr McKinley added, *“In the first nine months of the year, debt repayments of \$56 million were made. In the next six months, approximately \$37 million has been set aside for scheduled principal repayments. We aim to accelerate debt repayments using cash generated from operations, to further save on interest costs and lower our gearing. This is especially important in today’s rising interest rate environment.”*

## OUTLOOK

Operationally, while the Trustee-Manager does not expect growth in Basic cable TV RGUs due to Taiwan’s saturated cable TV market, we expect the number of Premium digital cable TV and Broadband RGUs to continue increasing in 2022 and 2023. Total revenue will, however, be influenced by the ability to maintain ARPU which will remain under pressure due to market dynamics. The decline in demand for home shopping and competition from internet retailing will continue to impact channel leasing revenue.

The Trustee-Manager is managing every expense line item very closely. Total operating expenses in 2022 are expected to be higher than 2021, mainly due to the benefit of lower expenses in 2021 from the reversal of pole rental provisions. Total operating expenses in 2023 are expected to be in line with 2022.

## UPDATE ON LAWSUITS

As announced on 2 November 2022, TBC has reached an agreement with the programming vendor and content agent in relation to the content costs to be paid to the programming vendor for 2020 and 2021. As a result of the settlement, no additional expenses will accrue to the Group from those already recognised in the consolidated statement of profit or loss for the years ended 31 December 2020 and 2021.

As per the agreement, TBC paid NT\$72 million (approximately S\$3.2 million) to the programming vendor for 2020 and 2021 for full and final settlement of the lawsuits. The programming vendor will withdraw all the lawsuits against TBC and sign channel licence agreements for 2020 and 2021.

TBC will completely offset the NT\$72 million payment to the programming vendor from the amount already withheld from the content agent. The remaining amount withheld from the content agent will be released following the withdrawal of the lawsuits.

## IMPACT OF RISING INTEREST RATES

### On Debt:

APTT’s total outstanding debt comprises 90% Onshore Facilities and 10% Offshore Facilities. Approximately 91% of the outstanding Onshore Facilities are hedged through to 30 June 2025, while the Offshore Facilities are not hedged. This means that approximately 82% of APTT’s total outstanding debt is protected against the risk of rising interest rates through to 2025.

The rising interest rates, however, do have an impact on the cost of debt for the remaining 18% of total outstanding debt that remains unhedged. The Onshore Facilities are exposed to the floating interest rate of Taiwan’s three-month Taipei Interbank Offered Rate (“TAIBOR”), and the Offshore Facilities are currently exposed to the floating interest rate of the Singapore

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Interbank Offered Rate (“SIBOR”). Therefore the net exposure of the Group to rising interest rates does not substantially affect business operations. While TAIBOR rates have not increased significantly over the last year, SIBOR rates have increased substantially in 2022. Although interest rate risk is well managed with hedges on approximately 82% of APTT’s total outstanding debt, total interest costs for the full year 2022 are expected to be higher due to higher TAIBOR and SIBOR rates on the remaining 18% of total outstanding debt that remains unhedged.

#### **On Intangible Assets:**

The rising interest rates also affect the calculation of APTT’s Weighted Average Cost of Capital (“WACC”) used in the annual impairment assessment of goodwill, cable TV licences with indefinite useful lives and property, plant and equipment. The Trustee-Manager performs an assessment of the recoverable amount of the Cash Generating Unit (“CGU”) using the Discounted Cash Flow (“DCF”) method. The Group’s cash flow forecasts, along with relevant market discount rates and average long-term growth rates, are used to derive the value-in-use of the Group’s single CGU which supports the impairment assessment.

Due to rising interest rates, the WACC as at the end of the third quarter has increased compared to 31 December 2021. A preliminary assessment using a higher WACC, and with the same major assumptions used in 2021, shows that the headroom between APTT’s DCF value and book value has fallen substantially compared to 31 December 2021. If this trend continues or worsens, combined with changes in other assumptions, e.g. a lower terminal growth rate, there is a high likelihood that this could result in an impairment loss on intangible assets.

Should an impairment loss on intangible assets be required, it would be recorded in the consolidated statement of profit or loss at the year-end. An impairment loss would be a non-cash item and would not impact the operations of the Group or its cash flows. There would be no change to the distribution guidance for 2023 as a result of an impairment loss. The Trustee-Manager will make appropriate announcements, including a profit warning if necessary, in the event of any material developments on the impairment assessment of intangible assets.

## **DISTRIBUTIONS**

The Board of Directors of the Trustee-Manager (the “Board”) has declared an ordinary interim distribution of 0.25 cents per unit for the quarter ended 30 September 2022. The record date will be 16 December 2022 and the distribution will be paid on 23 December 2022.

The Board is re-affirming the distribution guidance of 0.25 cents per unit for the fourth quarter of 2022, subject to no material changes in planning assumptions.

For the full year ending 31 December 2023, taking into account the higher interest rate environment and to ensure healthy cash flows, the Board has guided a distribution of 1.05 cents per unit, which is 5% higher than 2022, subject to no material changes in planning assumptions. The distribution frequency in 2023 will be revised from quarterly to half-yearly. This translates to half-yearly instalments of 0.525 cents per unit for 2023.

The change to half-yearly distributions, which is in line with the amendments to the SGX-ST’s quarterly reporting framework, will also derive savings from distribution processing costs.

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## SELECTED FINANCIAL INFORMATION AND OPERATING DATA

The selected financial information and operating data presented on the following pages support the distributions to unitholders and therefore are key financial and operating metrics that the Trustee-Manager focuses on to review the amount of distributions that will be paid to unitholders. Some of the selected financial information includes non-IFRS measures.

### Non-IFRS measures

EBITDA and EBITDA margin are supplemental financial measures of the Group's performance and liquidity and are not required by, or presented in accordance with International Financial Reporting Standards ("IFRS") or any other generally accepted accounting principles. Furthermore, EBITDA and EBITDA margin are not measures of financial performance or liquidity under IFRS or any other generally accepted accounting principles and should not be considered as alternatives to net income, operating income or any other performance measures derived in accordance with IFRS or any other generally accepted accounting principles. EBITDA and EBITDA margin may not reflect all of the financial and operating results and requirements of the Group. In particular, EBITDA and EBITDA margin do not reflect the Group's needs for capital expenditures, debt servicing or additional capital that may be required to replace assets that are fully depreciated or amortised. Other companies may calculate EBITDA and EBITDA margin differently, limiting their usefulness as comparative measures.

The Trustee-Manager believes that these supplemental financial measures facilitate operating performance comparisons for the Group from period to period by eliminating potential differences caused by variations in capital structures (affecting interest expense), tax positions (such as the impact on periods of changes in effective tax rates or net operating losses) and the age and book depreciation of tangible and intangible assets (affecting relative depreciation and amortisation expense). In particular, EBITDA eliminates the non-cash depreciation and amortisation expense that arises from the capital-intensive nature of the Group's businesses and intangible assets recognised in business combinations. The Trustee-Manager presents these supplemental financial measures because it believes these measures are frequently used by securities analysts and investors in evaluating similar issuers.

## SELECTED FINANCIAL INFORMATION

Group <sup>1</sup> Amounts in \$'000	Note <sup>2</sup>	Quarter ended 30 September			Nine months ended 30 September		
		2022	2021	Variance <sup>3</sup> (%)	2022	2021	Variance <sup>3</sup> (%)
<b>Revenue</b>							
Basic cable TV	1 (i)	51,901	57,540	(9.8)	159,475	171,755	(7.1)
Premium digital cable TV	1 (ii)	2,882	3,167	(9.0)	8,862	9,680	(8.5)
Broadband	1 (iii)	16,396	14,752	11.1	48,202	42,065	14.6
<b>Total revenue</b>		<b>71,179</b>	<b>75,459</b>	<b>(5.7)</b>	<b>216,539</b>	<b>223,500</b>	<b>(3.1)</b>
<b>Operating expenses<sup>4</sup></b>							
Broadcast and production costs		(14,210)	(14,343)	0.9	(42,624)	(42,586)	(0.1)
Staff costs	2(i)	(6,323)	(8,302)	23.8	(19,773)	(21,430)	7.7
Trustee-Manager fees		(1,855)	(1,855)	-	(5,504)	(5,504)	-
Other operating expenses	2(ii)	(6,890)	(4,779)	(44.2)	(21,111)	(17,172)	(22.9)
<b>Total operating expenses</b>		<b>(29,278)</b>	<b>(29,279)</b>	<b>-</b>	<b>(89,012)</b>	<b>(86,692)</b>	<b>(2.7)</b>
<b>EBITDA</b>		<b>41,901</b>	<b>46,180</b>	<b>(9.3)</b>	<b>127,527</b>	<b>136,808</b>	<b>(6.8)</b>
EBITDA margin <sup>5</sup>		58.9%	61.2%		58.9%	61.2%	
<b>Profit after income tax<sup>6</sup></b>		<b>13,526</b>	<b>4,579</b>	<b>&gt;100</b>	<b>37,305</b>	<b>19,706</b>	<b>89.3</b>
<b>Capital expenditure</b> <span style="float: right;">3</span>							
Maintenance		5,232	3,520	(48.6)	12,432	12,040	(3.3)
Network, broadband and other		2,976	3,633	18.1	13,057	11,512	(13.4)
<b>Total capital expenditure</b>		<b>8,208</b>	<b>7,153</b>	<b>(14.7)</b>	<b>25,489</b>	<b>23,552</b>	<b>(8.2)</b>
Maintenance capital expenditure as % of revenue		7.4	4.7		5.7	5.4	
Total capital expenditure as % of revenue		11.5	9.5		11.8	10.5	
Income tax paid, net of refunds		(2,991)	(2,409)	(24.2)	(9,448)	(6,011)	(57.2)
Interest and other finance costs paid		(10,727)	(12,591)	14.8	(31,040)	(34,844)	10.9

<sup>1</sup> Group refers to APTT and its subsidiaries taken as a whole.

<sup>2</sup> Refer to accompanying notes for more details.

<sup>3</sup> A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

<sup>4</sup> Operating expenses presented here exclude depreciation and amortisation expense, net foreign exchange gain/loss and mark to market movements on foreign exchange contracts appearing in the consolidated statement of profit or loss, in order to arrive at EBITDA and EBITDA margin presented here.

<sup>5</sup> EBITDA margin is a non-IFRS financial measure and is calculated by dividing EBITDA by total revenue.

<sup>6</sup> Profit after income tax is calculated in the consolidated statement of profit or loss and a reconciliation is presented in reconciliation of profit after income tax to EBITDA.



## SELECTED OPERATING DATA

Group	As at				
	2022			2021	
	30 September	30 June	31 March	31 December	30 September
<b>RGUs ('000)</b>					
Basic cable TV	680	684	688	691	694
Premium digital cable TV	299	289	281	273	266
Broadband	307	298	289	282	274

Group	Quarter ended				
	2022			2021	
	30 September	30 June	31 March	31 December	30 September
<b>ARPU<sup>1</sup> (NT\$ per month)</b>					
Basic cable TV	466	469	472	476	478
Premium digital cable TV	68	70	73	76	80
Broadband	379	377	373	369	364
<b>AMCR<sup>2</sup> (%)</b>					
Basic cable TV	(0.5)	(0.5)	(0.5)	(0.6)	(0.5)
Premium digital cable TV	(0.8)	(0.8)	(0.7)	(1.0)	(0.9)
Broadband	(0.6)	(0.6)	(0.7)	(0.7)	(0.7)

<sup>1</sup> Average Revenue Per User ("ARPU") is calculated by dividing the subscription revenue for Basic cable TV or Premium digital cable TV or Broadband, as applicable, by the average number of RGUs for that service during the period.

<sup>2</sup> Average Monthly Churn Rate ("AMCR") is calculated by dividing the total number of churned RGUs for a particular service during a period by the number of RGUs for that service as at the beginning of that period. The total number of churned RGUs for a particular service for a period is calculated by adding together all deactivated subscriptions, including deactivations caused by failure to make payments for that service from the billing system for the period.

## STATEMENTS OF FINANCIAL POSITION

Financial information of the Trust includes the results and balances of the parent only, i.e. APTT. Financial information of the Group includes balances from all entities that are controlled by APTT. The material additional balances are in respect of TBC.

Amounts in \$'000	Note <sup>1</sup>	Group as at		Trust as at	
		30 September 2022	31 December 2021	30 September 2022	31 December 2021
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	4	121,725	124,664	4,245	6,298
Trade and other receivables		20,168	16,089	-	-
Derivative financial instruments	5	3,740	231	3,740	231
Contract costs		983	1,199	-	-
Other assets		2,569	1,161	340	76
		<b>149,185</b>	<b>143,344</b>	<b>8,325</b>	<b>6,605</b>
<b>Non-current assets</b>					
Investment in subsidiaries		-	-	1,387,351	1,387,351
Property, plant and equipment		247,828	292,493	-	-
Intangible assets		2,395,956	2,584,991	-	-
Derivative financial instruments	5	10,904	60	847	60
Contract costs		281	376	-	-
Other assets		1,194	1,308	6	2
		<b>2,656,163</b>	<b>2,879,228</b>	<b>1,388,204</b>	<b>1,387,413</b>
<b>Total assets</b>		<b>2,805,348</b>	<b>3,022,572</b>	<b>1,396,529</b>	<b>1,394,018</b>
<b>Liabilities</b>					
<b>Current liabilities</b>					
Borrowings from financial institutions	6	182,470	58,395	-	-
Derivative financial instruments	5	-	111	-	111
Trade and other payables	7	46,756	53,510	1,855	3,710
Contract liabilities		34,456	37,351	-	-
Retirement benefit obligations		1,423	1,523	-	-
Income tax payable		5,036	5,970	-	-
Other liabilities		19,758	24,091	245	230
		<b>289,899</b>	<b>180,951</b>	<b>2,100</b>	<b>4,051</b>
<b>Non-current liabilities</b>					
Borrowings from financial institutions	6	1,206,735	1,455,097	-	-
Derivative financial instruments	5	-	43	-	43
Retirement benefit obligations		7,976	9,142	-	-
Deferred tax liabilities		102,988	107,194	-	-
Other liabilities		24,969	27,343	-	-
		<b>1,342,668</b>	<b>1,598,819</b>	<b>-</b>	<b>43</b>
<b>Total liabilities</b>		<b>1,632,567</b>	<b>1,779,770</b>	<b>2,100</b>	<b>4,094</b>
<b>Net assets</b>		<b>1,172,781</b>	<b>1,242,802</b>	<b>1,394,429</b>	<b>1,389,924</b>
<b>Equity</b>					
Unitholders' funds		1,389,351	1,389,351	1,389,351	1,389,351
Reserves		130,242	220,247	-	-
Accumulated (deficit)/surplus		(348,893)	(369,203)	5,078	573
<b>Equity attributable to unitholders of APTT</b>		<b>1,170,700</b>	<b>1,240,395</b>	<b>1,394,429</b>	<b>1,389,924</b>
Non-controlling interests		2,081	2,407	-	-
<b>Total equity</b>		<b>1,172,781</b>	<b>1,242,802</b>	<b>1,394,429</b>	<b>1,389,924</b>

<sup>1</sup> Refer to accompanying notes for more details.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Group Amounts in \$'000	Note <sup>1</sup>	Quarter ended 30 September			Nine months ended 30 September		
		2022	2021	Variance <sup>2</sup> (%)	2022	2021	Variance <sup>2</sup> (%)
<b>Revenue</b>							
Basic cable TV	1(i)	51,901	57,540	(9.8)	159,475	171,755	(7.1)
Premium digital cable TV	1(ii)	2,882	3,167	(9.0)	8,862	9,680	(8.5)
Broadband	1(iii)	16,396	14,752	11.1	48,202	42,065	14.6
<b>Total revenue</b>		<b>71,179</b>	<b>75,459</b>	<b>(5.7)</b>	<b>216,539</b>	<b>223,500</b>	<b>(3.1)</b>
<b>Operating expenses</b>							
Broadcast and production costs		(14,210)	(14,343)	0.9	(42,624)	(42,586)	(0.1)
Staff costs <sup>3</sup>	2(i)	(6,323)	(8,302)	23.8	(19,773)	(21,430)	7.7
Depreciation and amortisation expense <sup>4</sup>		(17,178)	(22,526)	23.7	(53,901)	(69,030)	21.9
Trustee-Manager fees		(1,855)	(1,855)	-	(5,504)	(5,504)	-
Net foreign exchange (loss)/gain <sup>5</sup>		(132)	131	(>100)	993	616	61.2
Mark to market gain/(loss) on derivative financial instruments <sup>6</sup>		3,371	151	>100	6,432	(402)	>100
Other operating expenses <sup>7</sup>	2(ii)	(6,890)	(4,779)	(44.2)	(21,111)	(17,172)	(22.9)
<b>Total operating expenses</b>		<b>(43,217)</b>	<b>(51,523)</b>	<b>16.1</b>	<b>(135,488)</b>	<b>(155,508)</b>	<b>12.9</b>
<b>Operating profit</b>		<b>27,962</b>	<b>23,936</b>	<b>16.8</b>	<b>81,051</b>	<b>67,992</b>	<b>19.2</b>
Amortisation of deferred arrangement fees <sup>8</sup>		(811)	(889)	8.8	(2,478)	(2,914)	15.0
Interest and other finance costs		(10,974)	(12,604)	12.9	(31,378)	(34,998)	10.3
<b>Profit before income tax</b>		<b>16,177</b>	<b>10,443</b>	<b>54.9</b>	<b>47,195</b>	<b>30,080</b>	<b>56.9</b>
Income tax expense <sup>9</sup>		(2,651)	(5,864)	54.8	(9,890)	(10,374)	4.7
<b>Profit after income tax</b>		<b>13,526</b>	<b>4,579</b>	<b>&gt;100</b>	<b>37,305</b>	<b>19,706</b>	<b>89.3</b>
<b>Profit after income tax attributable to:</b>							
Unitholders of APTT		13,489	4,492	>100	37,096	19,462	90.6
Non-controlling interests		37	87	(57.5)	209	244	(14.3)
<b>Profit after income tax</b>		<b>13,526</b>	<b>4,579</b>	<b>&gt;100</b>	<b>37,305</b>	<b>19,706</b>	<b>89.3</b>
<b>Basic and diluted earnings per unit attributable to unitholders of APTT (cents)<sup>10</sup></b>		<b>0.75</b>	<b>0.25</b>		<b>2.05</b>	<b>1.08</b>	

<sup>1</sup> Refer to accompanying notes for more details.

<sup>2</sup> A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

<sup>3</sup> Decrease in staff costs was mainly due to lower staff costs in constant dollar terms. Refer note 2(i) for more details.

<sup>4</sup> Decrease in depreciation and amortisation expense was mainly due to lower depreciation expense on network equipment and amortisation expense on programming rights compared to the pcp.

<sup>5</sup> Variance in net foreign exchange (loss)/gain is mainly due to translations at the subsidiary level which are not expected to be realised.

<sup>6</sup> Variance in mark to market gain/(loss) on derivative financial instruments was due to exchange rate movements on foreign exchange contracts.

<sup>7</sup> Variance in other operating expenses was mainly due to higher pole rental expenses. Refer note 2(ii) for more details.

<sup>8</sup> Decrease in amortisation of deferred arrangement fees was due to write-off of unamortised arrangement fee on the amendment of Offshore Facilities during the previous year.

<sup>9</sup> Variance in income tax expense was mainly due to the effect of income exempt from taxation (e.g. net foreign exchange gain and mark to market gain on derivative financial instruments).

<sup>10</sup> Earnings per unit is calculated by dividing profit after income tax attributable to unitholders of APTT by the weighted average number of APTT units outstanding during the period.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Group Amounts in \$'000	Quarter ended 30 September			Nine months ended 30 September		
	2022	2021	Variance <sup>1</sup> (%)	2022	2021	Variance <sup>1</sup> (%)
<b>Profit after income tax</b>	<b>13,526</b>	<b>4,579</b>	<b>&gt;100</b>	<b>37,305</b>	<b>19,706</b>	<b>89.3</b>
<b>Other comprehensive (loss)/income</b>						
<b>Items that may subsequently be reclassified to profit or loss:</b>						
Exchange differences on translation of foreign operations	(45,938)	18,906	(>100)	(102,052)	49,343	(>100)
Movement on change in fair value of cash flow hedging financial instruments	(5,061)	844	(>100)	11,011	3,289	>100
Deferred tax relating to items that may subsequently be reclassified to profit or loss	1,012	(169)	>100	(2,202)	(658)	(>100)
<b>Other comprehensive (loss)/income, net of tax</b>	<b>(49,987)</b>	<b>19,581</b>	<b>(&gt;100)</b>	<b>(93,243)</b>	<b>51,974</b>	<b>(&gt;100)</b>
<b>Total comprehensive (loss)/income</b>	<b>(36,461)</b>	<b>24,160</b>	<b>(&gt;100)</b>	<b>(55,938)</b>	<b>71,680</b>	<b>(&gt;100)</b>
<b>Total comprehensive (loss)/income attributable to:</b>						
Unitholders of APTT	(36,498)	24,073	(>100)	(56,147)	71,436	(>100)
Non-controlling interests	37	87	(57.5)	209	244	(14.3)
<b>Total comprehensive (loss)/income</b>	<b>(36,461)</b>	<b>24,160</b>	<b>(&gt;100)</b>	<b>(55,938)</b>	<b>71,680</b>	<b>(&gt;100)</b>

<sup>1</sup> A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

# CONSOLIDATED STATEMENT OF CASH FLOWS

Group Amounts in \$'000	Quarter ended 30 September		Nine months ended 30 September	
	2022	2021	2022	2021
<b>Cash flows from operating activities</b>				
<b>Profit after income tax</b>	<b>13,526</b>	<b>4,579</b>	<b>37,305</b>	<b>19,706</b>
Adjustments for:				
Depreciation and amortisation expense	17,178	22,526	53,901	69,030
Net foreign exchange loss/(gain)	548	59	2,087	(292)
Gain on lease modification	(2)	-	(2)	(18)
Mark to market (gain)/loss on derivative financial instruments	(3,371)	(151)	(6,432)	402
Amortisation of deferred arrangement fees	811	889	2,478	2,914
Interest and other finance costs	10,974	12,604	31,378	34,998
Income tax expense	2,651	5,864	9,890	10,374
<b>Operating cash flows before movements in working capital</b>	<b>42,315</b>	<b>46,370</b>	<b>130,605</b>	<b>137,114</b>
Trade and other receivables	(3,054)	276	(4,079)	(183)
Trade and other payables	(28,341)	8,735	(6,754)	15,401
Contract costs	111	(32)	311	(201)
Contract liabilities	(1,124)	(1,196)	(2,895)	2,178
Retirement benefit obligations	(361)	114	(1,266)	159
Other assets	23,437	795	(1,294)	(327)
Other liabilities	(1,777)	539	(4,885)	(2,113)
<b>Cash generated from operations</b>	<b>31,206</b>	<b>55,601</b>	<b>109,743</b>	<b>152,028</b>
Income tax paid, net of refunds	(2,991)	(2,409)	(9,448)	(6,011)
Interest paid on lease liabilities	(32)	(48)	(108)	(153)
<b>Net cash inflows from operating activities</b>	<b>28,183</b>	<b>53,144</b>	<b>100,187</b>	<b>145,864</b>
<b>Cash flows from investing activities</b>				
Acquisition of property, plant and equipment	(11,537)	(7,476)	(24,728)	(22,707)
Proceeds from disposal of property, plant and equipment	-	338	-	338
Acquisition of intangible assets	(818)	(344)	(1,368)	(4,122)
<b>Net cash used in investing activities</b>	<b>(12,355)</b>	<b>(7,482)</b>	<b>(26,096)</b>	<b>(26,491)</b>
<b>Cash flows from financing activities</b>				
Interest and other finance costs paid	(10,727)	(12,591)	(32,624)	(34,844)
Borrowings from financial institutions	25,266	-	25,266	8,996
Repayment of borrowings to financial institutions	(22,147)	(10,634)	(55,617)	(24,106)
Settlement of lease liabilities	(640)	(669)	(1,955)	(1,965)
Settlement of derivative financial instruments	1,104	(42)	1,983	(633)
Settlement of transactions with non-controlling interests	-	-	(365)	(51)
Distributions to non-controlling interests	-	(1)	(170)	(150)
Distributions to unitholders	(4,516)	(4,516)	(13,548)	(13,548)
<b>Net cash used in financing activities</b>	<b>(11,660)</b>	<b>(28,453)</b>	<b>(77,030)</b>	<b>(66,301)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>4,168</b>	<b>17,209</b>	<b>(2,939)</b>	<b>53,072</b>
Cash and cash equivalents at the beginning of the quarter/period	117,557	132,859	124,664	96,996
<b>Cash and cash equivalents at the end of the quarter/period</b>	<b>121,725</b>	<b>150,068</b>	<b>121,725</b>	<b>150,068</b>

## RECONCILIATION OF PROFIT AFTER INCOME TAX TO EBITDA

Group Amounts in \$'000	Quarter ended 30 September			Nine months ended 30 September		
	2022	2021	Variance <sup>1</sup> (%)	2022	2021	Variance <sup>1</sup> (%)
<b>Profit after income tax</b>	<b>13,526</b>	<b>4,579</b>	<b>&gt;100</b>	<b>37,305</b>	<b>19,706</b>	<b>89.3</b>
Add: Depreciation and amortisation expense	17,178	22,526	23.7	53,901	69,030	21.9
Add: Net foreign exchange loss/(gain)	132	(131)	(>100)	(993)	(616)	61.2
Add: Mark to market (gain)/loss on derivative financial instruments	(3,371)	(151)	>100	(6,432)	402	>100
Add: Amortisation of deferred arrangement fees	811	889	8.8	2,478	2,914	15.0
Add: Interest and other finance costs	10,974	12,604	12.9	31,378	34,998	10.3
Add: Income tax expense	2,651	5,864	54.8	9,890	10,374	4.7
<b>EBITDA</b>	<b>41,901</b>	<b>46,180</b>	<b>(9.3)</b>	<b>127,527</b>	<b>136,808</b>	<b>(6.8)</b>
EBITDA margin	58.9%	61.2%		58.9%	61.2%	

<sup>1</sup> A positive variance is favourable to the Group and a negative variance is unfavourable to the Group.

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# MATERIAL UPDATES TO FINANCIAL INFORMATION

## 1) REVENUE

Total revenue was influenced by a number of factors, including the continued challenges in the economic and operating environment. Refer to the operational performance section in the report summary for further details.

An additional analysis of the revenue items is as follows:

### (i) Basic cable TV

Basic cable TV revenue of \$51.9 million for the quarter comprised subscription revenue of \$43.8 million and non-subscription revenue of \$8.1 million. Basic cable TV revenue of \$159.5 million for the nine months comprised subscription revenue of \$136.1 million and non-subscription revenue of \$23.4 million. Subscription revenue was generated from TBC's c.680,000 Basic cable TV RGUs each contributing an ARPU of NT\$466 per month in the quarter to access over 100 cable TV channels. Non-subscription revenue was 15.7% of Basic cable TV revenue for the quarter and 14.7% for the nine months, which includes revenue from the leasing of television channels to third parties, the sale of airtime advertising and fees for the installation of set-top boxes.

### (ii) Premium digital cable TV

Premium digital cable TV revenue of \$2.9 million for the quarter comprised subscription revenue of \$2.8 million and non-subscription revenue of \$0.1 million. Premium digital cable TV revenue of \$8.9 million for the nine months comprised subscription revenue of \$8.5 million and non-subscription revenue of \$0.4 million. Subscription revenue was generated from TBC's c.299,000 Premium digital cable TV RGUs each contributing an ARPU of NT\$68 per month in the quarter for Premium digital cable TV packages and bundled DVR or DVR-only services. Non-subscription revenue predominantly comprised revenue from the sale of electronic programme guide data to other system operators.

### (iii) Broadband

Broadband revenue of \$16.4 million for the quarter, which includes revenue from data backhaul, comprised subscription revenue of \$15.8 million and non-subscription revenue of \$0.6 million. Broadband revenue of \$48.2 million for the nine months, which includes revenue from data backhaul, comprised subscription revenue of \$46.8 million and non-subscription revenue of \$1.4 million. Subscription revenue was generated from TBC's c.307,000 Broadband RGUs each contributing an ARPU of NT\$379 per month in the quarter for high-speed Broadband services. Subscription revenue includes revenue from data backhaul services, where mobile operators lease a number of fibre circuits to provide data backhaul. Non-subscription revenue predominantly comprised revenue from the provision of installation and other services.

## 2) EXPENSES

### (i) Staff costs

Staff costs for the quarter and nine months were lower compared to the pcp mainly due to lower staff costs in constant dollar terms and also as a result of extra prudence and tighter cost management.

## (ii) Other operating expenses

Other operating expenses were \$6.9 million for the quarter ended 30 September 2022, up 44.2% compared to the pcp and \$21.1 million for the nine months ended 30 September 2022, up 22.9% compared to the pcp mainly due to higher pole rental expenses resulting from benefit of reversal of pole rental provisions in pcp. A detailed breakdown of material items included in other operating expenses is provided in the table below:

Group Amounts in \$'000	Quarter ended 30 September		Nine months ended 30 September	
	2022	2021	2022	2021
Lease rentals	(38)	(32)	(115)	(104)
Pole rentals	(1,585)	384	(4,847)	(1,176)
Legal and professional fees	(443)	(469)	(1,683)	(1,661)
Non-recoverable GST/VAT	(840)	(888)	(2,591)	(2,618)
Marketing and selling expenses	(1,351)	(1,064)	(4,002)	(3,872)
General and administrative expenses	(1,203)	(1,175)	(3,497)	(3,454)
Licence fees	(544)	(602)	(1,682)	(1,803)
Repairs and maintenance	(369)	(346)	(1,065)	(1,060)
Others	(517)	(587)	(1,629)	(1,424)
<b>Total</b>	<b>(6,890)</b>	<b>(4,779)</b>	<b>(21,111)</b>	<b>(17,172)</b>

## 3) CAPITAL EXPENDITURE

Total capital expenditure of \$8.2 million for the quarter ended 30 September 2022 was 14.7% higher than the pcp. For the nine months ended 30 September 2022, total capital expenditure of \$25.5 million was 8.2% higher than the pcp. Total capital expenditure as a percentage of revenue is within industry norms at 11.5% for the quarter and 11.8% for the nine months.

Total capital expenditure for the quarter was higher than the pcp because of higher capital expenditure being incurred on maintenance compared to the pcp. Total capital expenditure for the nine months was higher than the pcp primarily because of higher network investments to improve network speed so as to future proof TBC's network, support TBC's growing Broadband business and meet the demand for higher speed plans. The level of capital expenditure, which will be within industry norms, will be closely monitored to focus on areas that will have the best potential in generating growth and sustainability for the long term.

The deployment of fibre deeper into the network continues to be a key investment initiative as it will increase network capacity and speed to drive future growth. This investment is key to driving the Broadband business, positioning APTT to benefit from supporting mobile operators in their network rollouts and to pursue other opportunities for the long-term success of the Trust.

TBC's network is already providing data backhaul to a few mobile operators. With continued wireless network development, data backhaul through TBC's network is expected to add a meaningful income stream to its Broadband business within the next few years as mobile operators tap into TBC's superior network for their network rollouts.



#### 4) CASH AND CASH EQUIVALENTS

Cash and cash equivalents at the Group level were \$121.7 million as at 30 September 2022. The Trustee-Manager has reserved approximately \$37 million for scheduled principal repayments on its onshore and offshore borrowing facilities in the next six months.

#### 5) DERIVATIVE FINANCIAL INSTRUMENTS

Mark to market unrealised gain or loss positions on the Trust's foreign exchange contracts are classified as current and non-current assets, as well as current and non-current liabilities respectively both at the Group and Trust level.

Following the maturity of all 2018 interest rate swaps at 31 December 2021, new TAIBOR swaps were entered into during the nine months ended 30 September 2022. As at 30 September 2022, approximately 91% of the outstanding Onshore Facilities were hedged through to 30 June 2025. The average fixed rate on these swaps is 0.94%.

The movement in the non-current assets also includes mark to market unrealised gains of \$10.1 million on the Group's interest rate swaps on its NT\$ denominated borrowings, which are designated as cash flow hedges. This represents the mark to market unrealised gains between when the interest rate swaps were entered into during the nine months compared to the unfavourable swap rate movements by 30 September 2022.

#### 6) BORROWINGS FROM FINANCIAL INSTITUTIONS

Group	As at	
	30 September 2022	31 December 2021
<b>Amounts in \$'000</b>		
Current portion	185,569	61,802
Less: Unamortised arrangement fees	(3,099)	(3,407)
	<b>182,470</b>	<b>58,395</b>
Non-current portion	1,221,225	1,473,175
Less: Unamortised arrangement fees	(14,490)	(18,078)
	<b>1,206,735</b>	<b>1,455,097</b>
Total current and non-current portion <sup>1</sup>	1,406,794	1,534,977
Less: Total unamortised arrangement fees	(17,589)	(21,485)
<b>Total</b>	<b>1,389,205</b>	<b>1,513,492</b>

<sup>1</sup> Comprised outstanding NT\$ denominated borrowings of NT\$28.0 billion at the TBC level and S\$ denominated borrowings of S\$141.9 million at the Bermuda holding companies' level.

The reduction in the total debt balance during the nine months is due mostly to repayments of \$56 million and positive foreign exchange movements of \$92 million, partially offset by drawdowns of \$25 million for working capital purposes.

##### Onshore Facilities

In December 2021, TBC extended the maturity date ("Onshore Amendment") of its NT\$ denominated seven-year facilities ("Onshore Facilities") by three years from November 2025 to November 2028. The size of available Onshore Facilities was reduced from NT\$31.0 billion to NT\$29.5 billion. The Onshore Amendment reached financial close on 30 December 2021.

The Onshore Facilities are repayable in tranches by 2028 and are secured by certain land, buildings, network equipment and plant and equipment held by TBC as well as by pledges over shares in onshore entities of TBC and over the shares in TBC Holdings B.V. and Harvest Cable Holdings B.V. held by Cable TV S.A. The onshore affiliates of TBC are jointly liable under the debt facilities. As at 30 September 2022, the total carrying value of property, plant and equipment pledged for the Onshore Facilities was \$239.5 million. In addition, guarantees in favour of lenders under the debt facilities are provided by TBC Holdings B.V. and Harvest Cable Holdings B.V.

The Onshore Facilities bear a floating interest rate of Taiwan's three-month Taipei Interbank Offered Rate ("TAIBOR") plus an interest margin of 1.1% to 2.1% per annum based on its leverage ratio. As discussed in Note 5, the Group uses interest rate swaps to swap a significant portion of its borrowings from floating rate to fixed rate.

### Offshore Facilities

Offshore facilities consist of a multicurrency term loan facility in an aggregate amount of \$125.0 million and a multicurrency revolving loan facility in an aggregate amount of \$80.0 million secured by APTT Holdings 1 Limited and APTT Holdings 2 Limited ("Offshore Facilities").

In March 2021, APTT extended the maturity date ("Offshore Amendment") of its existing Offshore Facilities to July 2023. The Offshore Amendment reached financial close on 18 March 2021. As a part of the Offshore Amendment, the size of the multicurrency revolving loan facility was reduced from \$125.0 million to \$80.0 million.

The Offshore Facilities are denominated in Singapore dollars and repayable in tranches by 2023. They are secured by a first priority pledge of all of the assets of APTT Holdings 1 Limited, APTT Holdings 2 Limited, Cable TV S.A. and APTT Management Pte. Limited, in its capacity as Trustee-Manager of APTT, including bank accounts and 100% of the total outstanding shares of APTT Holdings 1 Limited, APTT Holdings 2 Limited and Cable TV S.A.

As at 30 September 2022, the total carrying value of assets pledged for the Offshore Facilities was \$1,118 million. In addition, guarantees in favour of lenders under the debt facilities are provided by APTT Management Pte. Limited, in its capacity as Trustee-Manager of APTT, and Cable TV S.A.

The Offshore Facilities bear a floating interest rate of Singapore Interbank Offered Rate ("SIBOR") plus an interest margin of 4.1% to 5.5% per annum based on the leverage ratio of the Group.

## 7) TRADE AND OTHER PAYABLES

Amounts in \$'000	Group as at		Trust as at	
	30 September 2022	31 December 2021	30 September 2022	31 December 2021
Trade payables due to outside parties	44,901	49,800	-	-
Base fees payable to the Trustee-Manager	1,855	3,710	1,855	3,710
<b>Total</b>	<b>46,756</b>	<b>53,510</b>	<b>1,855</b>	<b>3,710</b>

The Group's trade and other payables as at 30 September 2022 of \$46.8 million comprised mainly broadcast and production costs payable of \$42.3 million, other payables of \$2.6 million and base fees payable to the Trustee-Manager of \$1.9 million.

The increased level of broadcast and production costs payable as at 31 December 2021 is attributable to TBC withholding payment to its content agent for most of the programming costs related to 2021, pending settlement of lawsuits filed against TBC claiming certain programming costs related to 2020.

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## DISCLAIMERS

Asian Pay Television Trust (“APTT”) is a business trust registered under the Business Trusts Act 2004 and listed on the Main Board of the Singapore Exchange Securities Trading Limited. APTT Management Pte. Limited is the trustee-manager of APTT (the “Trustee-Manager”). The Trustee-Manager is a wholly owned subsidiary of Dynami Vision Pte. Ltd. (“Dynami”) which is a Singapore-incorporated company fully owned by Mr Lu Fang-Ming, the former Chairman of Asia Pacific Telecom Co., Ltd.

This report is not an offer or invitation for subscription or purchase of or a recommendation of securities in APTT. It does not take into account the investment objectives, financial situation and particular needs of the investor. Before making an investment in APTT, the investor or prospective investor should consider whether such an investment is appropriate to their particular investment needs, objectives and financial circumstances and consult an investment adviser if necessary.

Information, including forecast financial information, in this report should not be considered as a recommendation in relation to holding, purchasing or selling securities or other instruments in APTT. Due care and attention have been used in the preparation of forecast information. However, such information is based on certain assumptions and is subject to certain risks, contingencies and uncertainties, many of which are outside the control of APTT, which could cause actual results to vary materially from those that are forecasted and any such variation may be materially positive or negative. Past performance is not a reliable indication of future performance.

In particular, no representation or warranty is given as to the accuracy, likelihood of achievement or reasonableness of any forecasts, prospects or returns contained in the information. Such forecasts, prospects or returns are by their nature subject to significant uncertainties and contingencies. Each recipient of the information should make its own independent assessment of the information and take its own independent professional advice in relation to the information and any action taken on the basis of the information.

Investors should note that there are limitations on the rights of certain investors to own units in APTT under applicable Taiwan laws and regulations (the “Relevant Restrictions”). Such investors include individuals or certain corporate entities in the People’s Republic of China (“PRC”), the Taiwan Government and political entities and other restricted entities and restricted persons (collectively, the “Restricted Persons”). Investors should note that the deed of trust constituting APTT dated 30 April 2013 (the “Trust Deed”) provides that the Trustee-Manager may, in the case of a breach of the Relevant Restrictions, take all steps and do all things as it may in its absolute discretion deem necessary to ensure that the Relevant Restrictions are complied with. In particular, the Trust Deed provides that the Trustee-Manager has the power to require the relevant Restricted Person to dispose of their units in APTT and, if such request is not complied with within 21 days after such request (or such shorter period as the Trustee-Manager shall consider reasonable), to arrange for the sale of the relevant units in APTT. The Trustee-Manager is not required to provide any reason for, and is not liable or responsible for any losses incurred as a result of, exercising such power under the Trust Deed. For further information, investors should refer to the prospectus dated 16 May 2013 issued by APTT and the Trust Deed.